



■ spotlight

April 2011 Vol. 44 No. 04

How are you
measuring up?





Roger Smith
President & CEO
AIL & NILICO

How Are You Measuring Up?

"The measure of success is not whether you have a tough problem to deal with, but whether it is the same problem you had last year."

— John Foster Dulles

I live in an area where light pollution has not yet obscured the night sky. I don't know one constellation from another, but I appreciate an unobstructed view of a starry, starry night, and I am fascinated by images captured and transmitted from space. Now, that is art!

Many of the most striking images of our galaxy and beyond would not be possible without the Hubble Space Telescope, but that almost was not the case. Its launch in 1990 was awash in controversy due to production delays that added substantially to its cost. The hype surrounding the supposed capabilities of this telescope and the quality of the images it promised to deliver spilled beyond the scientific community, piquing the interest of the public. Everyone was looking forward to the first spectacular glimpses of "infinity and beyond."

When the first images arrived, they were inexplicably blurry and showed nowhere near the quality or detail expected. What went wrong? Scientists scrambled to discover the cause and determine if they could fix it.

The photos were blurry because the 90" curved mirror used to reflect the images back to earth was the wrong shape by about 1/50th the width of a human hair.

Isn't it amazing that a minute miscalculation could cause a malfunction of such cosmic proportions? They eventually figured out a way to compensate for the improper measurement, and the Hubble Space Telescope continues to awe us with fantastical shots of the heavens.*

As Hubble proved, it does not take being off by much to make an enormous difference in the bottom line. Scientists detected the error in Hubble's mirror because what they were seeing was not what they wanted nor expected to see. Only upon consulting their system of measurement were they able to pinpoint the problem and determine a workable solution.

Relying on an accurate and relevant system of measurement is important in our earthbound pursuits as well. Company standards for production, recruiting, retention, bonus and convention qualifications, and the personal goals you have set for yourself are nothing more than ways to measure where you are to help you better gauge where you are going and what it's going to take to get there. These various methods of measurement show us what needs improving. Without them, how would we know what we have to work on?

As we begin this 2nd Quarter of 2011, my question to you is this:
How are you measuring up?

Are you where you should be, where you want to be? Are you writing the premium you need to achieve your personal goals? Is your business staying on the books? Are you consistently making the maximum bonus money available to you? Are you taking advantage of reinstatement opportunities? Are you on track for Punta Cana in 2012? If you are in management, are you meeting recruiting goals, number of Agents coding, first-time 15 percent bonus earners? If you are a PR team member, are you putting forth your best effort to generate the endorsed leads that are the very heart of *Opportunity Unlimited*?

One more question: Are you a better person now than when you began your career with American Income and National Income? You will not find this particular unit of measure anywhere, but I know that if you are doing it right, this career should make you a better person than you were when you started. By "better," I mean a more disciplined and responsible person, a kinder, more compassionate person, a better listener, a better spouse, a better parent, a better son or daughter, a better friend.

If you answered negatively to any of these questions, I encourage you today to regroup, reevaluate, and recommit. Dale Carnegie once noted, *"The successful man will profit from his mistakes and try again in a different way."* Doing so will bring success beyond measure.



*See images from the Hubble Space Telescope at <http://hubblesite.org/gallery/>

■ spotlight

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SGA CAREER TRACK New Markets Opening & Expanding

There is a growing need for ambitious leaders.

AIL/NILICO is looking for MGAs and GAs wanting to pursue the SGA Career Track. If you are interested, speak to your SGA, then send an email to: futuresga@aillife.com.

TOTAL BONUSES PAID OUT

This month AIL and NILICO paid a total of \$2,723,999 in bonuses. For more information on the monthly bonuses, turn to Page 04.

Total: \$2,723,999

REQUIRED RETENTION RATE

Effective Jan. 1, 2011, to be eligible for bonuses and be featured in *Spotlight*, Producers must meet the required Retention or the minimum Net to Gross. Net to Gross varies based on bonus guidelines and is used only during the Producer's first eight months. The rates listed below are for *Spotlight* recognition only.

Retention:	68.0%
Net to Gross:	78%

DATES TO REMEMBER

eApp business should be uploaded to Home Office by **Tuesday 05/24 before 2:00 P.M. CST**. Paper apps and PR credits must be at HO by **Thursday 05/26** to count for May production.

CORRECTION

Incorrect picture published in March Issue.



#4 SA February Production
Bryon Welch
\$24,750 1st 6mo Agt.
\$30,898 Net ALP
98 Net to Gross
MGA: Sara Welch
SGA: Friedlander

look for the asterisk *

The asterisks, shown throughout the magazine, indicate that place will be a year-to-date award winner. The Producers, who will be recognized at the 2012 Awards Presentation, are: the top SGA from each category based on YTD First Six Month Objective Percentage plus YTD Net ALP growth percentage, the top two PR Representatives from each category, the top two RGAs, the top five MGAs, the top five GAs, the top SA, and the top ten Individual Producers. You can view the 2012 Convention Qualifications online at www.aillife.com or www.nilife.com. *Check your production! If there is an asterisk by your position, you could be on your way to the Hard Rock Hotel & Casino in Punta Cana, Dominican Republic! The convention will be held May 22-25, 2012.*



leadership academy

PG. 06



anniversaries & promotions

PG. 08



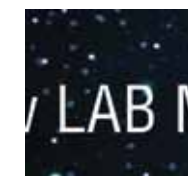
march madness

PG. 10



new bonuses

PG. 12



new lab members

PG. 22



LOOK FOR ME!



Bonus

LEADERSHIP BONUS

Qualifier	Amount	SGA
Ben Halali	\$57,043	Jatoft-Foti
Taina Lameko	40,587	Steve Friedlander
Stephen Hill	26,462	Steve Friedlander
Ernesto Magat	21,793	Jatoft-Foti
Serah James	20,677	Steve Friedlander
Patrick Bendure	19,416	Surace-Smith
Justin Adams	19,367	Simon Arias
Jason Bratin	18,084	Theodore Pappas
Michael Vasu	17,240	Surace-Smith
Norman Sellen	16,970	Steve Friedlander

WORLD'S GREATEST BONUS

Qualifier	Amount	SGA
Tone Munro	\$9,508	Steve Friedlander
Rebecca Najlis	7,015	Jatoft-Foti
Omar Hashimi	5,452	Jatoft-Foti
Maria Rocha	5,144	Jatoft-Foti
Viet Chung	5,006	Jatoft-Foti
Michal Majewski	4,636	Altig-Orlovic
Ala Awad	4,345	Alex Roland
Max Quasem	4,247	Cohen-Cohen
Erez Shabtay	4,233	Cohen-Cohen
Omarh Torio	4,187	Jatoft-Foti

REINSTATEMENT BONUS

Qualifier	Amount	SGA
Sami Mogannam	\$4,360	Jatoft-Foti
Steven Lucero	3,188	Jatoft-Foti
Earnest Loveless	2,070	Cohen-Cohen
Lawrence Turk	1,849	Theodore Pappas
Lance Martin	1,818	Surace-Smith
John Bulecza	1,689	Matt Henderson
Nicole Johns	1,652	Oldham-Bianchi
Nabil Spahi	1,625	Giglione-Ackerman
Ronald Rivera	1,571	Cohen-Cohen
Jack Keiderling	1,371	Giglione-Ackerman

Bonus Total: \$2,723,999

MILLION DOLLAR CLUB

Another champion, another milestone!
Each champion will receive a bonus of \$5,000 and the Million Dollar Club Award. Congratulations on your achievements.



Roghie Hassan Loo
Chalom Agency
Hire Date 5/27/07
Qualified March of 2011
\$1,005,768 of Net ALP

Founder's Club

March 2011 Qualifiers

Outstanding Producers & PR Representatives:



Ross Ewen
Rehberg Agency
5th Qualification
\$55,915 Net ALP
79.1% Ret



Kyle Wrobel
Surace-Smith Agency
1st Qualification
\$83,531 Net ALP
76.3 % Ret
Qualified January 2011

Q1 Contributions

Contributions listed are from January through March consisting of contributions of \$1,000 or more.

American Income & National Income

\$75,000 — The American Friends of Yitzhak Rabin Center	\$5,000 — Coalition of Black Trade Unionists
35,000 — EDHOC	5,000 — AFTRA Foundation (2011 AFTRA Media & Entertainment Awards)
25,000 — America Votes State Battles Fund (in support of their mission to focus on struggles of working people across the country)	5,000 — Sugar Law Center for Economic & Social Justice
25,000 — James R. Hoffa Memorial Scholarship Fund	5,000 — Center For Military Recruitment, Assessment & Veteran Employment (Helmets to Hardhats)
25,000 — SVREP (to support SVREP's nonpartisan activities)	5,000 — EDHOC Board of Director's Reception
15,000 — United for Wisconsin	5,000 — The Sidney Hillman Foundation (for their mission of honoring, cultivating and drawing attention to progressive journalism)
10,000 — Working Families Party of New York	4,000 — Glen Haven Elementary School (Spring Fair)
10,000 — New Hampshire AFL-CIO EAP Services, Inc.	2,500 — Joseph J. Hunt Retirement Party (proceeds benefiting St. Jude Children's Research Hospital)
10,000 — Jewish Labor Committee	2,500 — Jobs With Justice
10,000 — Missouri Jobs With Justice (Right to Work fight)	2,500 — MAPAC (Governor's Club level for the Mid Atlantic Political Action Committee's "Person of the Year" Dinner honoring Patrick O'Neill)
10,000 — Labor Institute For Training (LIFT)	2,500 — Environmental Health Fund on Behalf of American Sustainable Business Council
7,964 — Building & Construction Trades Dept. (Winter Governing Board of Presidents meeting & reception)	1,800 — D.C. Friends of Ireland Charitable Trust (silver page ad & tickets to the DC Friends of Ireland event honoring James Boland)
5,000 — National Consumers League	1,300 — Building & Construction Trades Department (exhibit booth at the BCTD's National Legislative Conference in DC)
5,000 — GALA Hispanic Theatre	
5,000 — Economic Policy Institute	
5,000 — Americans For Democratic Action	
5,000 — Guide Dogs of America	
5,000 — United Farm Workers	

Top Contributions of Centralized PR

\$6,750 — Ontario Federation of Anglers and Hunters - Gold Sponsorship	\$1,500 — Massachusetts Police Association Convention
5,650 — Credit Union Central of Canada - National Convention Sponsorship	1,500 — Texas PTA Convention
5,000 — Tarrant County CLC, AFL-CIO - Jim Wright Golf Tournament Sponsorship	1,450 — National PTA Convention - Sponsorship
3,500 — UFCW 99 - Golf Sponsorship	1,400 — Utah League of Credit Unions Convention
3,240 — NYC Building Trades Labor Management Conference	1,300 — San Diego Imperial Counties Central Labor Council - Sponsorship & Ad
3,000 — UFCW 8 Golden State - Sponsorship	1,250 — Alameda Labor Council, AFL-CIO Dinner - Ad
2,800 — Western NY Council of the CWA, AFL-CIO - EL Mays Scholarship	1,221 — CA Rifle & Pistol Association Gala Event - Sponsorship & Prize
2,500 — Instituto Laboral De La Raza - Labor Awards Dinner Sponsorship	1,100 — Philadelphia Council AFL-CIO Conference
2,500 — New York State Snowmobile Association Leadership Conference	1,080 — California Labor Federation - Joint Legislative Conference
2,150 — National Directors Convention	1,060 — MA Building Trades Council AFL-CIO Convention
2,040 — Greater New England Credit Union Show - Sponsorship	1,060 — Massachusetts Building Trades Council - AFL-CIO Convention
2,000 — UFCW 173 & 633 - Scholarship	1,000 — Nova Scotia Federation of Labour - Leo MacKay Brusary
2,000 — IBEW National - Bursary	1,000 — New Brunswick Federation of Labour / AIL Solidarity Brusaries
2,000 — Louisiana AFL-CIO - Scholarship	1,000 — Winnipeg Labour Council May Works - Sponsorship
2,000 — Baltimore Building & Construction Trades Council - Silver Sponsorship	1,000 — Teamsters Local 601 - Scholarship
2,000 — Tri Chapter Credit Union Assoc of NY Workshop - Sponsorship	1,000 — Professional Peace Officers Charitable Organization - Bronze Sponsorship
1,700 — Ohio Credit Union League Convention - Sponsorship	1,000 — IBT Joint Council 42 - South El Monte Teamster Youth Boxing Donation
1,500 — Canadian Labour Congress Convention	1,000 — Hawaii Association of Realtors - Sponsorship
1,500 — CUPE Local 966 - Sponsorship	1,000 — New Jersey State AFL-CIO Awards Banquet - Ad
	1,000 — Pennsylvania AFL-CIO Biennial Legislative Conference
	1,000 — UFCW 1529 Leukemia Fund - Golf Sponsorship



LEADERSHIP ACADEMY

Wanted: Top Guns!

- Who:** Any qualifying MGA who has attended Leadership 101 and 201. Veteran MGAs who attended the old LDS are also encouraged to attend this revamped course.
- What:** Leadership 301: Strategic Advanced Leadership Training
- When:** 9/27 – 9/28
- Where:** McKinney Campus
- Why:** Provides STRATEGIC ADVANCED LEADERSHIP TRAINING so that MGAs will continue to grow in all aspects of their leadership capabilities in order to take advantage of all leadership opportunities at AIL and NILICO.
- How:** Talk to your SGA

“Before 301, my agency was barely doing \$10K a week. Out of the five MGAs in Colorado, I was always low man or somewhere in the middle. Being the competitor I am, this didn’t sit well with me — if you’re not first, you’re last. As I sat there and took notes, I realized that the Company saw something in me: potential. They knew I would use the knowledge from 301, apply it, and take my agency to a new level.

What I took away from Top Gun was accountability; not only holding my agents accountable, but my managers and myself as well. We decided to make sure the training we provide is top notch and that everyone bonuses. We make them commit their goals to paper so we have a destination to reach not only in a 3, 6, 9, and 12 month period, but also weekly. We resolved to recruit people that fit our culture of winning, aren’t afraid of commission, and not only work hard, but work smart.

We went from being the bottom of the totem pole to the head and have never looked back (7 months in a row). It didn’t happen overnight; it’s taken a lot of hard work, and will continue to take a lot of hard work. However, to go from barely doing \$10K a week to now doing \$30K is great. But that’s not the goal for my agency. We want more!

If you have completed 101 and 201, all I can tell you is that you **MUST** attend 301! It **WILL** make a difference in your life, not only professionally, but also personally.”

— Javier Sandoval, MGA Steve DiChiaro Agency



For further inspiration, visit www.aillacademy.com.

■ Direction



Rob Falvo

Senior Vice President
of Field Operations

The Line Between Success and Failure

There is a line between success and failure. It’s not a huge barrier, not a stretch of endless uncharted waters, but a thin line that is composed of four simple words. Thinking these words earns you a guarantee, a promise for missed opportunities and lackluster success. In fact, these words practically prevent you altogether from being successful. What are they?

“I already know that.”

Yes, these are the words that will transform you from a confident leader into a tightrope walker, straddling the fine line between success and failure. A “know-it-all” mindset sets off a chain of negative consequences, often difficult to reverse, and brings you closer to teetering over the line into failure. As you start to think you know everything, you immediately seal up your mind, even to the things you don’t know. Your mind is no longer a living organ, growing and expanding; rather, it is like a sponge that has soaked up liquid concrete mix, just before it permanently hardens and is forever unable to flex and bend. Gradually, it becomes more difficult, practically impossible, for you to learn new things, grow your awareness, and achieve greater successes and breakthroughs.

Ultimately, these four words will keep you stuck in life. You may be content where you are now, but eventually you will want more, need more, and seek more. Whether you are at the top of your game or working to get to the top, thinking you know everything holds you back from making headway and realizing greater opportunities than what exist at the moment. Thinking you know it all is a completely ego-based mindset. You think no one can offer you more insight and wisdom than you already have. You would rather think you are smart and that you know everything than be open to learning and growing. Don’t be foolish; always look to learn from any person or any situation.

Remove the words “I already know that” from your vocabulary. When you go to meetings or seminars, instead think, “I want to know it all.” You’ll always end up leaving with a number of great ideas, not only from what was presented, but from all the ideas that are triggered from what people say as well. An open mindset allows you to learn new things and allows you to find new ways of using the knowledge of others to improve your leadership skills and business practices.

Take a look at the people you work with. Look at the leaders who are very successful at AIL/NILICO over the long term. A constant with all of them is their desire to always be learning. They look to their counterparts for insight, ideas, and knowledge. What’s more, they freely exchange their own ideas and knowledge so that others may share in their successes. They definitely don’t have the “I Already Know That” mindset. Now, look at those who have had little or even zero success. They sure did learn everything, and they prove it by reciting all the lingo and sounding like they know everything. Unfortunately, they are completely closed off to any information or ideas that sound remotely like something they have heard before. Yet, they still have little or no success. Their mindset is always going to hold them back until they give it up. Remember, knowing something also means doing it.

If you are using these four damaging words, then you are on the brink of crossing a line that you may not be able to jump back over. Don’t make the know-it-all mistake of pushing yourself off the mountain of success into the canyon of failure for fear of admitting that you don’t know everything. Make every step you take a step closer to positive mental growth and success is sure to be on your side.

■ Anniversaries

27 Years of Service
Vivian Dwyer, PR

23 Years of Service
Susan Gilbert, PR

22 Years of Service
Scott Remmey, Agt

21 Years of Service
Christopher Cummings, Agt
Paramjit Sangha, Agt

20 Years of Service
Sharon Nigota, Agt
Jeff Spanaus, Agt

17 Years of Service
George Sturge, Agt

16 Years of Service
Darrell Dorey, PR
Maria Esposito, Agt

13 Years of Service
Francisco Perez, SGA

11 Years of Service
Tod Brown, RGA
Becky Cutler, PR
Vance Rountree, MGA

10 Years of Service
Mary-Delores Ayarzagoitia, GA
Theodore Pappas, SGA
Douglas Zigby, Agt

9 Years of Service
Travis Price, Agt
William Slocum, PR

8 Years of Service
Horace Johnson, Agt
Karen Stockwell, Agt
Angelika Vassilieva, Agt

7 Years of Service
Ronald Berube, Agt
Raphael Bouchereau, Agt
Mark Gorman, MGA
Bonnie Williams, RGA

6 Years of Service
Sorana Blackfoot, Agt
David Garbarskiy, GA
Katherine Georgiou, Agt
Shiwa Hollingsworth, MGA
Diana McNair, Agt
Troy Plummer, RGA
Scott Rehberg, SGA
Tibor Simon, MGA
Emmanuel Villaseñor, GA

5 Years of Service
Michael Boyer, Agt
Todd Engelson, RGA
Elizabeth Farm, PR
Sal Giacchi, Agt
Christopher Keller, Agt
Patricia Longenecker, Agt
Todd O'Neill, Agt
Steven Orcherton, PR
Raymond Risucci, MGA
Jennifer Wehrle, Agt

4 Years of Service
Stephane Bartlett, SA
Stephen Crockett, PR
Robert Drake, Agt
Jeremy Engrav, GA
Albert Lau, Agt
Jacqueline Lowe, PR
Gregory McMeckan, MGA
Patrick Robitaille, MGA
Benton Tong, Agt
Gevorg Yanukyan, SGA

3 Years of Service
Raymond Angeles, MGA
Rog Beaudro, PR
Robert Biser, Agt
Norman Candelore, MGA
Matthew Cisneros, GA
Nancy Crampton-Brophy, MGA
Daniel Hanson, Agt
Alex Hernandez, RGA
Mike Hudnall, MGA
Kyle Klipp, MGA
Jose Lomeli, Agt
Bernardo Lopez, Agt
Richard Lutz, Agt
Matthew MacDonald, RGA
Ashley McMurtry, Agt
Fritznel Octave, MGA
Bernard Oliphant, MGA
Adelfa Parinas, SA
Kevin Rendon, GA
Daniel Umbertone, MGA

2 Years of Service
Jesse Atatai, Agt
Theresa Brick, Agt
Thomas Bryant, GA
Richard Cleveland, Agt
Matthew DeCola, SA
Matthew Ficarra, GA
Andrew Glasser, MGA
Odilia Goulart, Agt
Sujata Kapadia, Agt
Tracy Little, PR
Lydia Lozano, Agt
James Moland, MGA
Matt Moore, SA
Feroz Rahman, SA
Maria Rocha, Agt
Dawn Selden, Agt
Charles Steele, GA
David Steinhoff, Agt
Brian Welsh, MGA

1 Year of Service
Donna Adams, Agt
Souleymane Bah, SA
William Bair, Agt
Shirlene Benton, Agt
Jessica Blacklaws, MGA
Anton Bokhanchuk, Agt
Bobbi Bond, Agt
Josephine Brown, SA
Aldrian Carroll, Agt
Joseph Coley, Agt
Thristan Cooke, GA
Robert Cordes, SA
Joseph Cornaggia, Agt
Lauren Coyne, SA
Paavo Cymanow, GA
Sammy Dominguez, Agt
Shane Eaton, GA
Virginia Fallon, Agt
Carren Glover, PR
Mona Green, SA
Robert Grossman, MGA
Constance Hampton, Agt
Johanna Handa, SA
William Hannah, Agt
Dwayne Hargrove, Agt
Amber Heary, Agt
Adele Hunt, Agt
Fualaau Ioane, Agt
Michael Johansen, SA
Ashley Jones, SA
Patricia Jones, Agt

1 Year of Service (cont.)
Laie Kaufusi, SA
Ted Kolby, SA
Joseph Kunka, Agt
Susana Latu, SA
Nitro Leota, Agt
Anometa Maafu, Agt
Poasi Maafu, SA
Cameron MacCall, SA
Jesse Martin, MGA
Loreen Newton, Agt
Richard Nicholson, MGA
Robert Orewyler, Agt
Daxa Patel, Agt
Raina Piniata, Agt
Daniel Rapp, Agt
Penny Reineck, Agt
Carol Richardson, MGA
Heather Rowell, MGA
Lucan Schmidt, GA
Farhod Shamsiyev, Agt
Lawerence Smith, SA
Jeffrey Stevens, Agt
Kelly Thrush, SA
Anthony Tomihama, Agt
Sefesi Tupou, SA
Jacklyn Tweeten, SA
Edith Waaka, Agt
Jason Watson, SA
Christopher Weglarz, RGA

■ Promotions

REGIONAL GENERAL AGENT
Casey Kunash

MASTER GENERAL AGENT
Cherie Adams
Angel Arista
Jordan Chalom
Michael Clemente
Ruben Fuentes
Alexandra Graham
Matthew Isom
Russell Miller
Emil Mohareb
Chad Panzer
Avram Pinto
Justin Sally
Jamie Soberanes

60% GENERAL AGENT
Heather Gillham
Christopher Madsen
William Parmeter
Michael Phillips
Nasr Quadri
Karl White

57.5% GENERAL AGENT
Adeyemi Akinade
Corey Bryant
James Keefer
Robert Shepard

John Stankoski
Afuiva Vaai
Hans Wikle
Tina Manase
Ryan Marshall
Joe Monreal
Nicholas Moore
Edward Mosher
Leonard Muhammad
Erich Mulzet
Paul Nobbe
Patrick O'Brien
Derek Obringer
Deborah Parnell
Carmela Pellen
Liridon Pervizi
John Philpott
Chad Powrozniak
Elsa Prado
Puna Pua
Andrei Ramaniuk
Toni Rhodes
Natalya Rubel
Joey Sales
Josh Schwab
Sheryce Sheppard-Harper
Katie Shugert
John Siitonen
Vosailangi Sikalu
Matt Sklarz
Keith Spivey
Rafael Spratling

Deborah Stramaglio
Travis Strother
Marcos Stroud
Borenga Taeka
Feaomoeako Takeifanga
Talaleilei Tanielu
Kesia Tautaiolefua
Tupou Tavalea
Scott Termini
Jacob Unger
Joseph Vitale
Angela Waller
Victoria Watkins
Ronald Wellman
James Wilson
Peng Zhou

55% SUPERVISING AGENT
Brian Barnett
Orfeo Bertini
Michael DeLutri
Magdnalene Franklin-Holmon
Latisha Gholar
Kenneth Hudgins
Stephen Jeung
Kari Jones
David Long
Jonathan MacLennan
Jeffrey Maher
Lauren Malott
Derrick Martinez
James May

David Miller
Dick Nakatani
Gustavo Ravelo
John Reeves
Marcus Richardson
Johna Ryan
Jennifer Sassenus
Ramzy Sayyah
Stephen Shaw
Shannon Veile
Brian Wallace
Shawn Wood
Francisco Zarathustra
Jack Anderson
Matthew Anderson
Stephane Bartlett
Monica Beard-Jubert
Connie Billingsley
Eric Breitenbach
Skylar Brown

52.5% SUPERVISING AGENT
Jon Cavanaugh
Terrylyn Cheatham
Masheila Cinco
Ian Coates
Tyler Cook
Scott Cooper
Robert Cordes
David Cowan
Wendy Cox
Joseph Debella

Angela Donoghue
Jared Durham
Paul Eaton
Dustin Edgell
Jennifer Escobedo
Deonna Fields
Seiloni Filimoehala
Jordan Freeman
Kevin Galloway
Stefan Germer
Tyler Green
Courtney Griffith
Robert Grills
Leonor Guerrero
Iveraldo Gutierrez
Anthony Harris
Judy Hassan
Aaron Haynes
Rashon Howard
Man Hui
Nic Iagulli
Monica Kayano
Jewlis Keene
Quynh Le
Michael Logue
Robert Lua
Jesus Machado
Marcus Maddox

■ Director of the Month

Leaders growing leaders!

Sales Director

Steve Kafkis

Steve had Net of \$525,000 of ALP which is a 59% increase over 2010.

Super month!



Leaders growing leaders!

PR Director

Tim Farr

Tim had positive lead growth of 4,539 leads in March.

Awesome job!



Bonus Changes

Bonus changes effective June 1, 2011

SA/GA Weekly Leadership Bonus

SA Requires 1 code in rolling five weeks

MGA Weekly Leadership Bonus

New Bonus Amounts; no longer have Direct and Indirect Code rates ~ everything is paid at the Direct Code rate.

MGA	Agt 19+ Mo	Agt 10-18 Mo	Agt 0-9 Mo
Direct or Indirect Code			
Agt at 5% level	15% of bonus	25% of bonus	50% of bonus
Agt at 10% level	25% of bonus	40% of bonus	80% of bonus
Agt at 15% level	40% of bonus	60% of bonus	120% of bonus

Effective July 1, New MGAs have no code requirement for the first 90 days nor first-time 15% bonus qualifier requirement for the first six months (180 days).

Code & FT15% requirements for 50% and 100% bonus

50% of bonus with one "code" in rolling 5 weeks + one FT15% Bonus Qualifier in rolling 8 weeks
 100% of bonus with two "codes" in rolling 5 weeks + one FT15% Bonus Qualifier in rolling 8 weeks

Code Incentive

3 codes = extra 5% of bonus
 4 codes = extra 10% of bonus
 5 codes = extra 15% of bonus
 6+ codes = extra 20% of bonus

FT15% Bonus Qualifier Incentive

2 First-Time 15% Bonus Earners = extra 20% of bonus
 3+ First Time 15% Bonus Earners = extra 40% of bonus

MGA Qualifications for 2012 Convention (2011 Production)

In addition to the existing qualification requirement to write \$253,400 of F6 mo Agent Production Net ALP and have at least 4 active First Six Month Agents as of December 31, 2011, an MGA may instead qualify with:

\$82,000 of Personal Net ALP as of December 31, 2011 AP&P report
 AND
 Have at least 1 active SA/GA as of December 31, 2011

New Bonus

New bonus effective June 1, 2011 through year-end 2011

SA/GA Direct Code Field Training Bonus

This bonus is in addition to the Leadership Bonus available

Bonus eligibility:

The SA or GA, must have a certain number of "codes" – defined here as a first-time bonus qualifier (new agents who earned a weekly bonus for the first time). Codes count up-line – ex: if an SA who is coded under an MGA has a code, both the SA and MGA get credit for the code.

"Code" Requirements:

SA Requires 1 "code" in rolling five weeks
 GA Requires 1 "code" in rolling five weeks

The bonus will be calculated as

a percentage of the total Weekly WGB Bonus earned by new agents in their first 90 days under a SA or GA during the week. The percentage of bonus paid to SA/GA is dependent on the level of percentage paid to the agent.

SA or GA	Agt First 90 Days
Direct Code	
Agt at 5% level	40% of bonus
Agt at 10% level	70% of bonus
Agt at 15% level	100% of bonus

Example 1:

Agent First 90 Days
 \$1,800 Net ALP @15% = \$270 Agent Bonus
 Weekly Leadership Bonus = 50% or \$135
 Plus
 SA/GA Direct Code Field Training Bonus = 100% or \$270
 Total SA/GA Bonus for week = \$405

Example 2:

Agent First 90 Days
 \$2,200 Net ALP @15% = \$330 Agent Bonus
 Weekly Leadership Bonus = 50% or \$165
 Plus
 SA/GA Direct Code Field Training Bonus = 100% or \$330
 Total SA/GA Bonus for week = \$495

See full qualifications at
www.aiflife.com/arc/spotlight.aspx

Individual Producers



1. Tone Munro
Auckland, NZ



2. Omar Hashimi
Concord, CA



3. Rebecca Najlis
San Jose, CA



4. Maria Rocha
San Jose, CA



5. Ala Awad
Dallas, TX



6. Kevin Ishikane
Honolulu, HI



7. Shahnaz Toloui
Long Beach, CA



8. Adam Kahn
Concord, CA



9. Justin Germany
Edmond, OK



10. Daniel Bauer
Pittsburgh, PA



11. David Tubbin
Menomonee Falls, WI



12. Tiare Hubbard
Honolulu, HI



13. Michael Logue
Pittsburgh, PA



14. Naitain Stam
Saskatoon, SK



15. Roghie Hassan Loo
Toronto, ON



16. Brock Lampee
Omaha, NE



17. Max Quasem
Los Angeles, CA



18. Erez Shabtay
Los Angeles, CA



19. Omarh Torio
San Jose, CA



20. Lora Beronja
Menomonee Falls, WI

IceBreakers

Chad Davis
Halifax, NS
\$18,410 Net ALP
Haoyu Xu MGA
Imran Satti SGA

Julia Sigal
Cleveland, OH
\$17,912 Net ALP
Michael Vasu MGA
Surace-Smith SGA

Stephen Jeung
Los Angeles, CA
\$17,459 Net ALP
Scott Kim MGA
Cohen-Cohen SGA

An IceBreaker is a Producer who made his/her first sale in the last 2 calendar months. We will recognize all IceBreakers in the Top 20 Individual Producers list for the month, as well as the next Top 3 in this category.

March Production						
Rank	Name	Net ALP	Net to Gross	Retention	MGA	SGA
1.	Tone Munro	\$41,442		94.4	Norman Sellen	Steve Friedlander
2.	Omar Hashimi	36,561		72.4		Jatoft-Foti
3.	Rebecca Najlis	32,903		93.8	Ben Halali	Jatoft-Foti
4.	Maria Rocha	28,890		79.2	Ernesto Magat	Jatoft-Foti
5.	Ala Awad	28,560		68.1	Ala Awad	Alex Roland
6.	Kevin Ishikane	28,558		73.1	Daven Hermosura	Altig-Orlovic
7.	Shahnaz Toloui	27,440		73.0	David Iriye	Cohen-Cohen
8.	Adam Kahn	24,755		69.7	Gil Legarte	Jatoft-Foti
9.	Justin Germany	24,691		79.5	Justin Germany	Dan Rubio
10.	Daniel Bauer	23,952		69.6	Daniel Bauer	Simon Arias
11.	David Tubbin	23,068	100		Nicholas Engrav	Joe Manone
12.	Tiare Hubbard	22,917	100		Jonathan Emura	Altig-Orlovic
13.	Michael Logue	22,470	95		Casey Kunash	Simon Arias
14.	Naitain Stam	22,182	98		Evan Wicklund	Altig-Orlovic
15.	Roghie Hassan Loo	22,172		73.5	Byron Paz	Josh Chalom
16.	Brock Lampee	21,973		69.5		Tiffany Roland
17.	Max Quasem	21,882		74.8		Cohen-Cohen
18.	Erez Shabtay	21,705		89.8		Cohen-Cohen
19.	Omarh Torio	21,469		79.9	Ben Halali	Jatoft-Foti
20.	Lora Beronja	20,031	100		Darren Miller	Joe Manone
21.	Bruce Tan	19,792		77.1	Christopher Clark	Altig-Orlovic
22.	Steve Marker	19,662		76.6	Troy Plummer	Altig-Orlovic-Hay
23.	David Livingston	19,611		72.0	Daniel Hartwig	Surace-Smith
24.	Daniel Hanson	19,600		92.2	Alt-Orl-Deley	
25.	Luciana Mosca	19,579		87.9	Carlo Bonifazi	Bob Olson
26.	Amy Shui	19,418		75.8		Giglione-Ackerman
27.	Lily Tchen	19,208		79.3		Cohen-Cohen
28.	Chad Davis	18,410	100		Haoyu Xu	Imran Satti
29.	Francois Telfort	18,367	97		Ryan Hall	Laura Fisher
30.	Joey Kennedy	18,356		83.1	Ryan Stenglein	Altig-Orlovic
31.	Sebastian Kazek	18,244		90.9	Sebastian Kazek	Matt Henderson
32.	Maria Duarte	18,175		80.0	Ben Halali	Jatoft-Foti
33.	Julia Sigal	17,912	100		Michael Vasu	Surace-Smith
34.	Alafou Tupuola	17,859		73.5	Karen McQuoid	Steve Friedlander
35.	Ilona Patterson	17,792		81.0		Imran Satti
36.	Brian Welsh	17,778		83.3	Justin Adams	Simon Arias
37.	Peter Hudousek	17,587		88.1	Ryan Bisanz	Alt-Orl-Traboulay
38.	Stephen Jeung	17,459	100		Scott Kim	Cohen-Cohen
39.	Kristy Nguyen	17,408	88		Ernesto Magat	Jatoft-Foti
40.	Jose Hernandez-Camargo	17,402	100		Ben Halali	Jatoft-Foti
41.	Francisco Zarathustra	17,395	100		Yvonne Zarathustra	Jatoft-Foti
42.	Katie Massart	16,905		74.9	Brenton Betts	Altig-Orlovic
43.	Joseph DeBella	16,696	93		Barbara Corigliano	Sabrina Lloyd
44.	Anthony Mele	16,670		84.2	Hal Herman	Oldham-Bianchi
45.	Evan Wicklund	16,596		72.3	Bobby Gujral	Altig-Orlovic
46.	Jennifer Wehrle	16,516		76.3		Steve Hartman
47.	Samvel Tigranyan	16,514		76.2	Erik Graham	Cohen-Cohen
48.	Eugene Kashkin	16,393		89.0	Bobby Gujral	Altig-Orlovic
49.	Jodi Bohdal	16,264		78.2	Garret Kun	Fred Hadayia
50.	Jun Ma	16,149		88.0	Bobby Gujral	Altig-Orlovic

ALL TIME RECORD: OFA TUPOUNIUA \$87,000 Net ALP

YTD Production						
Rank	Name	Net ALP	Net to Gross	Retention	MGA	SGA
*1.	Tone Munro	\$99,337		94.4	Norman Sellen	Steve Friedlander
*2.	Rebecca Najlis	71,872		93.8	Ben Halali	Jatoft-Foti
*3.	Shahnaz Toloui	60,199		73.0	David Iriye	Cohen-Cohen
*4.	Lily Tchen	58,415		79.3		Cohen-Cohen
*5.	Amy Shui	55,008		75.8		Giglione-Ackerman
*6.	Omar Hashimi	54,309		72.4		Jatoft-Foti
*7.	Max Quasem	54,082		74.8		Cohen-Cohen
*8.	Alafou Tupuola	52,854		73.5	Karen McQuoid	Steve Friedlander
*9.	Roghie Hassan Loo	52,284		73.5	Byron Paz	Josh Chalom
*10.	Ala Awad	50,833		68.1	Ala Awad	Alex Roland
11.	Erez Shabtay	50,548		89.8		Cohen-Cohen
12.	Maria Rocha	49,945		79.2	Ernesto Magat	Jatoft-Foti
13.	Matt Flores	49,038		85.6		Cohen-Cohen
14.	Viliamu Pula	47,688	99		Serah James	Steve Friedlander
15.	Viet Chung	47,095		83.2	Ben Halali	Jatoft-Foti
16.	Justin Germany	46,847		79.5	Justin Germany	Dan Rubio
17.	Maria Duarte	46,577		80.0	Ben Halali	Jatoft-Foti
18.	Francois Telfort	45,140	97		Ryan Hall	Laura Fisher
19.	Joshua Lenix	44,900		73.0	Michael Vasu	Surace-Smith
20.	Bruce Tan	44,490		77.1	Christopher Clark	Altig-Orlovic
21.	Kyle Wrobel	44,462		76.3	Michael Vasu	Surace-Smith
22.	Ross Ewen	44,345		79.1		Scott Rehberg
23.	Kristy Nguyen	44,334	88		Ernesto Magat	Jatoft-Foti
24.	Gil Legarte	44,247		83.8	Gil Legarte	Jatoft-Foti
25.	Elias Hazen	43,710		83.2	Darron Hacker	Surace-Smith
26.	Christian Napiza	43,530		81.6	Ben Halali	Jatoft-Foti
27.	Steve Marker	42,722		76.6	Troy Plummer	Altig-Orlovic-Hay
28.	Robert Ulreich	42,600		86.1		Jatoft-Foti
29.	Terrence Asuncion	41,881		82.9	Ernesto Magat	Jatoft-Foti
30.	Ivana Ofakineiafu	41,521		81.2	Stephen Hill	Steve Friedlander
31.	Ronald Rivera	41,230		92.4		Cohen-Cohen
32.	Omarh Torio	40,810		79.9	Ben Halali	Jatoft-Foti
33.	Samvel Tigranyan	40,430		76.2	Erik Graham	Cohen-Cohen
34.	Ofa Pistor	40,360	100		Taina Lameko	Steve Friedlander
35.	Filipo Havili	40,212		76.4	Lorenzo Lameko	Steve Friedlander
36.	Amanda Beyersdorff	40,188		81.8	Amanda Beyersdorff	Surace-Smith
37.	Ali Zaidi	40,141	89		Jason Bratin	Theodore Pappas
38.	Osaia Vaka	39,992	95		William Smith	Steve Friedlander
39.	Samantha Chui	39,931		83.3	Samantha Chui	Matthew Hogan
40.	Evan Wicklund	39,409		72.3	Bobby Gujral	Altig-Orlovic
41.	Cecilia Asopardo	39,369		77.0	Gil Legarte	Jatoft-Foti
42.	Cherri Xie	39,131		76.2		Altig-Orlovic
43.	Katie Massart	38,879		74.9	Brenton Betts	Altig-Orlovic
44.	Eugene Kashkin	38,869		89.0	Bobby Gujral	Altig-Orlovic
45.	Matthew Conrad	38,578	95		Matthew Parks	Surace-Smith
46.	Kevin Ishikane	38,249		73.1	Daven Hermosura	Altig-Orlovic
47.	Ed Olfert	38,155		79.6		Altig-Orlovic
48.	Sebastian Kazek	37,952		90.9	Sebastian Kazek	Matt Henderson
49.	Jennifer Wehrle	37,547		76.3		Steve Hartman
50.	Kelly Ryan	37,443	97		Patrick Bendure	Surace-Smith

ALL TIME RECORD: OFA TUPOUNIUA \$392,550 Net ALP

Supervising Agents



1. Henry Briggs
Auckland, NZ



2. Ryan O'Malley
Halifax, NS



3. Ivana Ofakineiafu
Auckland, NZ



4. Val Aiono
Auckland, NZ



5. Andrew Dailey
Rochester, NY

March Production						
Rank	Name	1st Six Mo Agt	Net ALP	Net to Gross	Retention	SGA
1.	Henry Briggs	\$38,344	\$37,935	97	Taina Lameko	Steve Friedlander
2.	Ryan O'Malley	31,416	41,472	95	Haoyu Xu	Imran Satti
3.	Ivana Ofakineiafu	30,047	44,502	96	Stephen Hill	Steve Friedlander
4.	Val Aiono	29,028	32,596	96	Theresa Setefano	Steve Friedlander
5.	Andrew Dailey	27,832	29,573	99	Brett Gryska	Oldham-Bianchi
6.	Viliamu Pula	27,210	34,126	100	Serah James	Steve Friedlander
7.	Bryon Welch	22,953	27,021	95	Sara Welch	Steve Friedlander
8.	Linda Jackson	22,651	34,363	78.6	Stephen Hill	Steve Friedlander
9.	Matthew Cosic	21,206	35,448	98	Michael Vasu	Surace-Smith
10.	Jeremie Dupuis	20,011	20,409	89	Daniel Orr	Imran Satti

ALL TIME RECORD: KRISTY NGUYEN \$121,960 1st Six Mo Agt
ALL TIME RECORD: KRAIG JILGE \$186,373 Net ALP

YTD Production						
Rank	Name	1st Six Mo Agt	Net ALP	Net to Gross	Retention	SGA
*1.	Henry Briggs	\$84,288	\$92,126	97	Taina Lameko	Steve Friedlander
2.	Bryon Welch	68,412	85,681	95	Sara Welch	Steve Friedlander
3.	Val Aiono	56,392	69,020	96	Theresa Setefano	Steve Friedlander
4.	Tevita Tupouniua	56,135	92,093	93	Norman Sellen	Steve Friedlander
5.	Jeremie Dupuis	56,014	57,207	89	Daniel Orr	Imran Satti
6.	Steven Rotherforth	51,540	86,259	75.9	Stephen Jubrey	Oldham-Bianchi
7.	Ryan O'Malley	46,481	77,279	95	Haoyu Xu	Imran Satti
8.	Christopher Newman	44,236	64,554	84	Michael Vasu	Surace-Smith
9.	Anaise Moonia	42,911	54,714	97	Taina Lameko	Steve Friedlander
10.	Linda Jackson	30,565	73,482	78.6	Stephen Hill	Steve Friedlander

ALL TIME RECORD: KRAIG JILGE \$501,643 1st Six Mo Agt
ALL TIME RECORD: KRAIG JILGE \$959,675 Net ALP

General Agents



1. Sione Aholoka
Auckland, NZ



2. Karen Gagarin
San Jose, CA



3. Amosa Faamanu
Auckland, NZ



4. Matthew Turnquist
Greenwood Village, CO



5. Kraig Jilge
San Jose, CA



6. Karolina Debek
Oak Brook, IL



7. Sosefo Petelo
Auckland, NZ



8. Mapa Vaki
Auckland, NZ



9. Ronald Rennich
Pittsburgh, PA



10. Aaron Parks
Pittsburgh, PA

March Production						
Rank	Name	1st Six Mo Agt	Net ALP	Net to Gross	Retention	SGA
1.	Sione Aholoka	\$72,156	\$76,501	91	Serah James	Steve Friedlander
2.	Karen Gagarin	63,573	104,352	79.3	Ernesto Magat	Jatoft-Foti
3.	Amosa Faamanu	59,960	63,372	68.0	Taina Lameko	Steve Friedlander
4.	Matthew Turnquist	59,827	77,741	87	Javier Sandoval	Steve DiChiaro
5.	Kraig Jilge	57,424	132,265	71.6	Ben Halali	Jatoft-Foti
6.	Karolina Debek	55,087	59,399	90	Sabrina Lloyd	Sabrina Lloyd
7.	Sosefo Petelo	55,012	60,805	95	Lorenzo Lameko	Steve Friedlander
8.	Mapa Vaki	50,107	73,447	92	Taina Lameko	Steve Friedlander
9.	Ronald Rennich	46,330	57,152	82.9	Matthew Diulus	Simon Arias
10.	Aaron Parks	43,643	47,017	75.9	Justin Adams	Simon Arias
11.	John Setu	40,938	47,546	97	Simon Rolland	Steve Friedlander
12.	Seini Mafi	40,592	50,673	98	Taina Lameko	Steve Friedlander
13.	Michael Matteo	39,701	49,897	68.1	Brett Gryska	Oldham-Bianchi
14.	Brian Welsh	38,257	54,818	70.5	Justin Adams	Simon Arias
15.	Rachel Bryson	35,960	41,293	77.5	Thomas Vena	Simon Arias
16.	Dustin Dunlap	35,366	51,560	70.8	Patrick Bendure	Surace-Smith
17.	Kevin Holtz	31,798	50,273	93	Michael Vasu	Surace-Smith
18.	Ofa Tupouniua	31,766	56,461	89	Norman Sellen	Steve Friedlander
19.	Andrea Nichols	31,340	62,481	78.4	Brett Gryska	Oldham-Bianchi
20.	James Keefer	31,225	44,515	75.3	Casey Kunash	Simon Arias

ALL TIME RECORD: SITA PEREIRA \$244,444 1st Six Mo Agt
ALL TIME RECORD: SITA PEREIRA \$286,946 Net ALP

YTD Production						
Rank	Name	1st Six Mo Agt	Net ALP	Net to Gross	Retention	SGA
*1.	Sione Aholoka	\$192,468	\$213,382	91	Serah James	Steve Friedlander
*2.	Amosa Faamanu	190,537	210,495	68.0	Taina Lameko	Steve Friedlander
*3.	Mapa Vaki	181,056	238,761	92	Taina Lameko	Steve Friedlander
*4.	Kraig Jilge	163,251	313,081	71.6	Ben Halali	Jatoft-Foti
*5.	Sione Kanongataa	141,350	189,334	92	Serah James	Steve Friedlander
6.	Matthew Turnquist	138,786	172,650	87	Javier Sandoval	Steve DiChiaro
7.	Karen Gagarin	127,326	205,425	79.3	Ernesto Magat	Jatoft-Foti
8.	Seini Mafi	108,189	133,288	98	Taina Lameko	Steve Friedlander
9.	Sosefo Petelo	100,516	145,139	95	Lorenzo Lameko	Steve Friedlander
10.	Dustin Dunlap	100,287	141,741	70.8	Patrick Bendure	Surace-Smith
11.	Brian Welsh	92,131	126,568	70.5	Justin Adams	Simon Arias
12.	Aaron Parks	88,775	190,150	75.9	Justin Adams	Simon Arias
13.	Steven Cox	88,754	103,503	97	Simon Rolland	Steve Friedlander
14.	Michael Matteo	88,650	119,138	68.1	Brett Gryska	Oldham-Bianchi
15.	John Setu	85,352	104,434	97	Simon Rolland	Steve Friedlander
16.	Andrea Nichols	82,972	143,825	78.4	Brett Gryska	Oldham-Bianchi
17.	Ronald Rennich	79,897	102,249	82.9	Matthew Diulus	Simon Arias
18.	Loretta Ekeroma	79,496	142,562	91	Lorenzo Lameko	Steve Friedlander
19.	Ofa Tupouniua	75,539	136,469	89	Norman Sellen	Steve Friedlander
20.	Afuiva Vaai	69,406	76,375	90	Taina Lameko	Steve Friedlander

ALL TIME RECORD: TAINA LAMEKO \$1,319,496 1st Six Mo Agt
ALL TIME RECORD: TAINA LAMEKO \$1,522,976 Net ALP

Master General Agents



1. Taina Lameko
Auckland, NZ



2. Javier Sandoval
Greenwood Village, CO



3. Stephen Hill
Auckland, NZ



4. Ben Halali
San Jose, CA



5. Matthew Diulus
Pittsburgh, PA



6. Simon Rolland
Auckland, NZ



7. Jason Bratin
Flushing, NY



8. Lorenzo Lameko
Auckland, NZ



9. Serah James
Auckland, NZ



10. Patrick Bendure
Columbus, OH

March Production

Rank	Name	1st Six Mo Agt	Net ALP	Net to Gross	Retention	SGA
1.	Taina Lameko	\$168,616	\$212,630		69.2	Steve Friedlander
2.	Javier Sandoval	103,684	138,279		71.9	Steve DiChiaro
3.	Stephen Hill	98,537	185,165		80.0	Steve Friedlander
4.	Ben Halali	98,179	370,673		72.5	Jatoft-Foti
5.	Matthew Diulus	86,427	122,479		74.1	Simon Arias
6.	Simon Rolland	83,370	108,923		72.7	Steve Friedlander
7.	Jason Bratin	78,276	119,208		72.4	Theodore Pappas
8.	Lorenzo Lameko	77,951	104,939		68.4	Steve Friedlander
9.	Serah James	76,285	90,646		70.0	Steve Friedlander
10.	Patrick Bendure	75,448	177,179		71.5	Surace-Smith
11.	Samuel Cohen	74,932	133,400		68.4	Fred Hadayia
12.	Michael Vasu	70,399	150,839		71.0	Surace-Smith
13.	Matthew Parks	65,242	97,265		69.2	Surace-Smith
14.	Haoyu Xu	64,937	71,020		68.7	Imran Satti
15.	Ernesto Magat	63,573	150,970		79.1	Jatoft-Foti
16.	William Smith	59,932	57,950		69.1	Steve Friedlander
17.	Daniel Hartwig	54,819	94,205		69.6	Surace-Smith
18.	Hal Herman	49,876	124,857		72.9	Oldham-Bianchi
19.	Stephen Jubrey	46,895	111,650		73.7	Oldham-Bianchi
20.	Michael Romeo	46,260	89,205	88		Oldham-Bianchi

ALL TIME RECORD: JEFF RIBMAN \$326,483 1st Six Mo Agt

ALL TIME RECORD: BEN HALALI \$414,351 Net ALP

YTD Production

Rank	Name	1st Six Mo Agt	Net ALP	Net to Gross	Retention	SGA
*1.	Taina Lameko	\$523,822	\$631,426		69.2	Steve Friedlander
*2.	Serah James	246,524	317,047		70.0	Steve Friedlander
*3.	Patrick Bendure	232,623	511,526		71.5	Surace-Smith
*4.	Lorenzo Lameko	224,647	335,837		68.4	Steve Friedlander
*5.	Javier Sandoval	222,972	286,832		71.9	Steve DiChiaro
6.	Ben Halali	209,612	860,727		72.5	Jatoft-Foti
7.	Jason Bratin	208,313	294,982		72.4	Theodore Pappas
8.	Stephen Hill	192,721	462,158		80.0	Steve Friedlander
9.	Simon Rolland	188,629	247,474		72.7	Steve Friedlander
10.	Stephen Jubrey	184,645	443,315		73.7	Oldham-Bianchi
11.	Matthew Parks	176,798	244,023		69.2	Surace-Smith
12.	William Smith	175,344	172,108		69.1	Steve Friedlander
13.	Brett Gryska	173,387	325,649		64.1	Oldham-Bianchi
14.	Michael Vasu	166,434	423,193		71.0	Surace-Smith
15.	Samuel Cohen	158,009	296,680		68.4	Fred Hadayia
16.	Matthew Diulus	153,024	200,885		74.1	Simon Arias
17.	Haoyu Xu	130,098	134,977		68.7	Imran Satti
18.	Ernesto Magat	127,326	299,225		79.1	Jatoft-Foti
19.	Daniel Hartwig	123,460	228,316		69.6	Surace-Smith
20.	Michael Romeo	123,025	222,627	88		Oldham-Bianchi

ALL TIME RECORD: STEPHEN HILL \$2,476,896 1st Six Mo Agt

ALL TIME RECORD: BEN HALALI \$3,364,819 Net ALP

Regional General Agents



1. Taina Lameko
Auckland, NZ



2. Ben Halali
San Jose, CA



3. Thomas Vena
Pittsburgh, PA



4. Bo Gentile
Plantation, FL



5. Stephen Hill
Auckland, NZ

March Production

Rank	Name	1st Six Mo Agt	Net ALP	Net to Gross	Retention	SGA
1.	Taina Lameko	\$477,501	\$634,841		74.0	Steve Friedlander
2.	Ben Halali	233,585	638,083		73.8	Jatoft-Foti
3.	Thomas Vena	212,064	334,240		80.4	Simon Arias
4.	Bo Gentile	180,641	296,620	94		Williams-Zophin
5.	Stephen Hill	168,554	277,345		79.7	Steve Friedlander
6.	Justin Adams	163,499	258,229		70.1	Simon Arias
7.	Brett Gryska	158,807	332,066		69.5	Oldham-Bianchi
8.	Samuel Cohen	129,810	264,178		69.3	Fred Hadayia
9.	Lorenzo Lameko	122,696	168,152		69.0	Steve Friedlander
10.	Patrick Bendure	119,072	257,189		72.3	Surace-Smith

ALL TIME RECORD: TAINA LAMEKO \$623,266 1st Six Mo Agt

ALL TIME RECORD: TAINA LAMEKO \$890,826 Net ALP

YTD Production

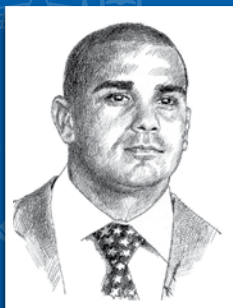
Rank	Name	1st Six Mo Agt	Net ALP	Net to Gross	Retention	SGA
*1.	Taina Lameko	\$1,392,757	\$1,956,472		74.0	Steve Friedlander
*2.	Ben Halali	488,943	1,397,415		73.8	Jatoft-Foti
3.	Brett Gryska	440,740	916,530		69.5	Oldham-Bianchi
4.	Stephen Hill	400,211	746,406		79.7	Steve Friedlander
5.	Thomas Vena	381,245	666,843		80.4	Simon Arias
6.	Justin Adams	368,382	558,970		70.1	Simon Arias
7.	Lorenzo Lameko	329,016	482,153		69.0	Steve Friedlander
8.	Patrick Bendure	324,132	723,633		72.3	Surace-Smith
9.	Jason Bratin	284,897	400,305		72.4	Theodore Pappas
10.	Bo Gentile	266,961	469,454	94		Williams-Zophin

ALL TIME RECORD: TAINA LAMEKO \$5,230,627 1st Six Mo Agt

ALL TIME RECORD: TAINA LAMEKO \$7,822,932 Net ALP

State General Agents

Spotlight recognizes State General Agents in Categories 1-VIII with minimum 10% growth and 80% of First Six Month Net ALP Objective; SGAs with less than 12 months tenure in CAT 1-8 will be ranked with 100% of objective or above and are not eligible for YTD awards; and the top Net ALP Producer in both the Start Up and Rookie Categories. YTD Winners for Categories I-VIII will be recognized at convention by adding both their YTD Growth % and their YTD F6 Net ALP Obj and the YTD Spotlight number may not necessarily reflect that computation. SGAs <13 months will only be recognized by 80% or better of F6 month agent production.



Simon Arias
CATEGORY II



Theodore Pappas
CATEGORY III



Steven DiChiaro
CATEGORY IV



Jeffery Thiel
CATEGORY VI

Category	Name	Net to Gross	Retention	1st Six Mo Agt	1st Six Mo Obj	% of 1st Six Mo Obj	% Net ALP Growth	Performance Factor (% Net ALP Growth + % 1st 6mo Obj)
March	II Simon Arias	76.3	76.3	\$385,446	\$182,000	212	96	308
	Fred Hadayia	71.5	71.5	178,420	152,000	117	34	152
	Bob Olson	73.2	73.2	155,771	178,000	88	64	152
III Theodore Pappas	72.7	72.7	180,373	135,000	134	70	204	
Joe Manone	78.1	78.1	149,672	130,000	115	31	146	
IV Steven DiChiaro	69.3	69.3	176,659	109,000	162	25	187	
Imran Satti	70.6	70.6	160,725	109,000	147	29	177	
VI Jeffery Thiel	72.1	72.1	103,650	78,000	133	45	177	
YTD	I Steve Friedlander	74.4	74.4	\$2,113,438	\$1,689,000	125	29	154
	Surace-Smith	70.6	70.6	902,352	1,080,000	84	13	96
	II Simon Arias	76.3	76.3	769,084	546,000	141	68	209
	III Theodore Pappas	72.7	72.7	494,199	405,000	122	71	193
	IV Steven DiChiaro	69.3	69.3	488,856	327,000	149	29	178
	Imran Satti	70.6	70.6	391,385	327,000	120	14	134
VI Jeffery Thiel	72.1	72.1	209,314	234,000	89	62	152	

Top Rookie



Jeremy Welch

Net ALP \$77,131

Category	Name	Net to Gross	Retention	Net ALP
March	Rookie Jeremy Welch	87	87	\$77,131
	Start-Up Sabrina Lloyd	92	85	116,474
	Cunningham-Weatherspoon	85	85	71,428
YTD	Rookie Jeremy Welch	87	87	\$188,415
	Start-Up Sabrina Lloyd	92	92	186,232

Top Startup



Sabrina Lloyd

Net ALP \$116,474

Rookie and Start Up SGAs must be in this category for a minimum of 6 months to compete for YTD awards.

Public Relations



1. Rona Pileggi Spano
CATEGORY I
Chicago, IL



2. Kathleen Loughran-Pappas
CATEGORY I
New York, NY



1. J T Tasker
CATEGORY II
Avon, NY



2. Robin Andrade
CATEGORY II
Malden, MA



1. Mario Soljan
CATEGORY III
Auckland, NZ



2. David Blaisdell
CATEGORY III
Goodlettsville, TN



1. Kate Langthorn
CATEGORY IV
Ewa Beach, HI



2. Lori Vaughn
CATEGORY IV
Portland, OR



Rookie Carlton DeBord
Pittsburgh, PA



IceBreaker Richard Jones
San Antonio, TX



Top Manager Billy Sauers
New York City, NY

Public Relations categories are as follows:

Category	Population
1	over 8,500,000
2	6,500,000 to 8,499,999
3	4,000,000 to 6,499,999
4	Under 4,000,000

ROOKIE: Reps with 2010 Hire Date

ICEBREAKER: Reps with 2011 Hire Date

Category	Rank	Name	Production in Cards	Territory
March Production	I	1. Rona Pileggi Spano	3,646	Chicago/Laurie Onasch
		2. Kathleen Loughran-Pappas	2,758	New York City/Susan Fuldauer
		Brenda Stipanovich	2,676	Pennsylvania/Tim Farr
		Chris Jones	2,076	Michigan/Tim Farr
		Mark Gagliardi	1,943	Northern California/Debbie Enstedt
II	1. J T Tasker	3,964	New York State/Tim Farr	
	2. Robin Andrade	2,737	Massachusetts/Laurie Onasch	
	Erica Dalager	1,463	Minnesota/Laurie Onasch	
	Tracy Little	1,191	Orlando/Patti Morgan	
	Timothy Leary	1,180	New York State/Tim Farr	
III	1. Mario Soljan	5,456	Steve Friedlander	
	2. David Blaisdell	3,993	Tennessee/Patti Morgan	
	Cheryl Cook	3,452	Pennsylvania/Tim Farr	
	Bonnie Ellingson	2,157	Minnesota/Laurie Onasch	
	Becky Cutler	1,946	Colorado/Rachelle Valdez	
IV	1. Kate Langthorn	3,264	Hawaii/Rachelle Valdez	
	2. Lori Vaughn	2,831	Oregon/Laurie Onasch	
	Troy Garidel	2,042	Idaho/Laurie Onasch	
	Amanda Mlinaz	1,417	Wisconsin/Laurie Onasch	
	Anna Rohrer	1,255	Southern Ohio/Susan Fuldauer	
Rookie	1. Carlton DeBord	750	Pennsylvania/Tim Farr	
IceBreaker	1. Richard Jones	148	San Antonio/Susan Fuldauer	
Manager	1. Billy Sauers	+5,471	Susan Fuldauer	
	Lori Vaughn	+4,568	Laurie Onasch	
	Daryl Barnett	+2,890	Rachelle Valdez	

ALL TIME PR CARD PRODUCTION RECORD: 18,960 Cards

Category	Rank	Name	Production in Cards	Territory
YTD Production	I	*1. Chuck Hill	11,976	Northern California/Debbie Enstedt
		*2. Malka Arony	10,721	Arizona/Rachelle Valdez
		Mark Gagliardi	7,551	Northern California/Debbie Enstedt
		Rona Pileggi Spano	5,198	Chicago/Laurie Onasch
		Kathleen Loughran-Pappas	4,901	New York City/Susan Fuldauer
II	*1. Robin Andrade	6,611	Massachusetts/Laurie Onasch	
	*2. J T Tasker	4,056	New York State/Tim Farr	
	Bernard Weaver	3,668	Pennsylvania/Tim Farr	
	Erica Dalager	3,581	Minnesota/Laurie Onasch	
	Jessica Ingerick	3,516	Virginia/Laurie Onasch	
III	*1. Mario Soljan	7,541	Steve Friedlander	
	*2. David Blaisdell	6,703	Tennessee/Patti Morgan	
	Cheryl Cook	5,407	Pennsylvania/Tim Farr	
	Katherine Kidder	3,659	Pennsylvania/Tim Farr	
	Lou Nell Busby	3,186	Kentucky/Susan Fuldauer	
IV	*1. Kate Langthorn	6,119	Hawaii/Rachelle Valdez	
	*2. Sandra Knapp	4,595	Wisconsin/Laurie Onasch	
	Laurie Gruber	4,358	Wisconsin/Laurie Onasch	
	Lori Vaughn	3,982	Oregon/Laurie Onasch	
	Sarah Dufrechou	3,852	Arkansas/Patti Morgan	

ALL TIME PR CARD PRODUCTION RECORD: DENISE BOWYER 61,879 Cards

■ New LAB Members



John Hegarty

National President
National Postal Mail Handlers Union



Veda Shook

International President
Association of Flight Attendants-CWA, AFL-CIO



Mary McColl

Executive Director
Actors' Equity Association

John Hegarty has been the Union's National President since July 1, 2002. He was re-elected to that position by acclamation of the delegates to the Union's National Conventions in both 2004 and 2008. In this capacity, he is the chief spokesperson for the NPMHU in national bargaining with the USPS.

Hegarty brings a wealth of talent and experience to the position of National President. Prior to becoming National President, and while serving in his previous elected positions, he performed a litany of duties for the NPMHU. At the National level, he has been a member of the Field Negotiating Committee for the last four rounds of contract bargaining, and has served as one of the National Union's key trainers for contract administration matters. At the Local level, he advocated numerous cases for the membership in the arbitration process.

For the ten years prior to becoming National President, Hegarty served as President of Local 301 in New England – one of the largest Local Unions affiliated with the NPMHU, covering six states. In addition, beginning in 1996, he also served on the NPMHU National Executive Board as the Northeast Regional Vice President. Prior to becoming Local President, he served as Administrative Vice President for the GMF (General Mail Facility)/BMC (Bulk Mail Center) in Springfield, Massachusetts. Hegarty also serves as a Vice President on the General Executive Board of the NPMHU's parent union, the Laborers' International Union of North America (LIUNA).

Veda Shook graduated from the University of Colorado-Boulder in 1991 with a bachelor's degree in International Relations. Her career as a Flight Attendant began when a friend recommended she apply for a job with Alaska Airlines.

Ms. Shook has been a Flight Attendant since 1991. She organized with fellow Portland Flight Attendants to gain local status for Portland, apart from Seattle, and ran successfully to become the first president of the Portland council.

When she was elected president of the Alaska Airlines Master Executive Council (MEC), she organized the Volunteer Organizers for Information, Communication and Education (VOICE) committee. Shook spearheaded a diversity movement by creating a committee to work with management to promote a workforce that more closely represents the communities they serve.

Shook improved the situation for all working mothers at Alaska Airlines by adding newer, more progressive language to the contract, including a provision to extend maternity leave. Now the mother of two children, Isabelle and Donovan, Shook continues to advocate for working parents and the ability for all Flight Attendants to care for loved ones.

Shook was elected International Vice President of the Association of Flight Attendants-CWA in 2007, and International President January 1, 2011. She continues to fly and sound out members even as she steers the world's largest union representing Flight Attendants.

Mary McColl began her career at the Ordway Center for the Performing Arts, where she held several positions including a five-year stint as the Vice President and General Manager. She then became the Director of Labor Relations for The Broadway League. She served as the Vice President of Operations for the Saint Paul Chamber Orchestra. She joined Actors' Equity from her position as the Executive Director of the Cowles Center for Dance and the Performing Arts in Minneapolis.

Actors' Equity Association announced McColl's selection as Executive Director, effective January, 2011.

As Actors' Equity Executive Director, McColl oversees the collective bargaining process for more than 30 national and regional contracts, and supervises Equity's nationally based professional staff. She works closely with Equity's Council, the Union's governing body, to develop and implement national policy, establish goals and work with the staff to carry out Equity's strategic plan. She is the Union's representative and lead spokesperson with the media, labor, bargaining partners and government officials.

Actors' Equity Association represents more than 49,000 Actors and Stage Managers in the United States. Equity negotiates wages and working conditions, providing a wide range of benefits, including health and pension plans. Equity is a member of the AFL-CIO, and is affiliated with FIA, an international organization of performing arts unions.

■ Perspective



Scott Smith

Executive Vice President
& Chief Marketing Officer

Mo Momentum!

I have an old friend who has helped me almost every step of my career. His name is Mo. When Mo is around it seems like I just enjoy more success. I can't always see Mo, but when I feel his presence, it's almost like success can't be denied.

Part of the definition of the word "momentum" has to do with impetus gained; that being when the masses one-by-one start moving, it becomes difficult to stop and difficult not to become a part of the motion. John Maxwell described momentum as "the only difference between winning and losing." That statement is pretty strong, given the source. You know you have momentum when obstacles are overcome effortlessly, and you can move past mistakes easily. Success comes easy because even those who may have initially struggled can be caught in the positive wave of energy.

How can you create your own momentum? First, you must look at each day as an independent opportunity. Jump on your goals at the start of the day, for if you create a positive push right from the start, you are less apt to be derailed.

Next, continually have your vision in front of you. Be sure your vision for what you want to achieve not only affects your well-being, but potentially the well-being of others, such as your family or your hierarchy. This way, you will feel the pressure of others who rely on your own achievements. Take reminders of your goals (Convention pictures, material items, for example) and keep them visible from your car to your laptop to your workspace, so you are constantly reminded of the end result you aspire to.

Calculate the levels of activity that are required for you to achieve your goals, and start out by doing twice as much. Yes, twice as much. See if the minimum achieves your goal, but if you do twice as much activity, you create margins that will ensure your success or allow you to exceed your expectations!

A momentum killer is taking a break to enjoy your short-term success. Don't ever fall prey to this. Imagine the momentum you have when swimming. It makes no sense to admire your speed by stopping. Build upon your short term successes by doing it again! Book an appointment... then book another! Get a referral... set it now! Make a sale... make another... and another! Don't limit your momentum, give it more energy with every achievement.

Last, don't be a prisoner to the pollution of your environment. Here is a synopsis of an experiment recently completed by professors at Southern Methodist University outside Dallas:

They started with a cage containing five monkeys. Inside the cage, they hung a banana on a string and placed a set of stairs under it. Before long, a monkey went up the stairs and started to climb toward the banana. As soon as he touched the stairs, the professors sprayed the other monkeys with cold water. After a while, another monkey made an attempt with the same result — all the other monkeys were sprayed with cold water. Pretty soon, when a different monkey tried to climb the stairs, the other monkeys all tried to prevent it.

Then they removed one monkey from the cage and replaced it with a new one. The new monkey saw the banana and tried to climb the stairs. To his surprise and horror, all the other monkeys attacked him! After another attempt and attack, he figured out that if he tried to climb the stairs, he would be assaulted.

The professors continued, one by one, to replace original monkeys with new ones. Every newcomer went to the stairs and was attacked. The previous newcomer took part in the punishment with enthusiasm! Every time the newest monkey took to the stairs, it was attacked. At this point, most of the monkeys had no idea why they were not permitted to climb the stairs, or why they were participating in the beating of the newest monkey.

After replacing all the original monkeys, none of the remaining monkeys had ever been sprayed with cold water. Nevertheless, no other monkey would ever again approach the stairs to try for the banana. Why not?

Because, as far as they know, that's the way it's always been done. They were just doing what they saw their predecessors do.

Don't be a monkey. Look for new and innovative ways to create momentum. Get to know my friend Mo and see how far he can take you!

*Rock you like
a Hurricane...
or a piña colada!*



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2012 Convention

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May 22 - 25

Leadership Bonus

Total: \$1,115,008

Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus		
Ben Halali	\$57,043	Heather Rowell	\$5,851	Darren Miller	\$2,636	Kristy Nguyen	\$1,402	Alexander Daskalakis	\$834
Taina Lameko	40,587	Danielle Jankowski	5,696	Alexandra Graham	2,399	Blake Higuera	1,400	Keith Bryan	834
Stephen Hill	26,462	Kiet Truong	5,530	John Setu	2,381	Felix Berger	1,397	Phillip Rigoli	821
Ernesto Magat	21,793	Kathryn Chaisson	5,423	Ryan O'Malley	2,284	Derek Wiens	1,385	Anaise Moonia	820
Serah James	20,677	James Allen	5,357	George Noujaim	2,278	Rita Charles	1,350	Donna Tremaine	814
Patrick Bendure	19,416	Jason Lassic	5,354	Elias Hazen	2,231	Steven Rotherforth	1,287	Denise Kendall	812
Justin Adams	19,367	Mark Gorman	5,220	Christine Moulton	2,213	Brenton Betts	1,244	Bridgette Scrivani	808
Jason Bratin	18,084	Mark Glazer	5,047	Matthew Ficarra	2,211	Alon Fischer	1,237	Dustin Dunlap	800
Michael Vasu	17,240	Andres Sylva	5,038	Kellen Cuttance	2,197	Christopher Newman	1,236	John Ophals	792
Norman Sellen	16,970	Carlo Bonifazi	4,971	Aaron Singer	2,151	Dorian Brown	1,225	Brian Allt	788
Javier Sandoval	16,711	Scott Davis	4,776	Andrea Nichols	2,088	Jeremie Dupuis	1,215	Dustin Dunbar	771
Simon Rolland	16,626	Patrick Moran	4,770	Andrew Aaron	2,084	Colleen Devine	1,200	Erik Hulick	765
William Smith	15,410	Kenneth Greer	4,667	Mike Hudnall	2,072	William Rappe	1,200	Linda Jackson	764
Lorenzo Lameko	15,288	Gil Legarte	4,648	Henry Briggs	2,067	Tim Schroeder	1,179	Bret Green	761
Samuel Cohen	14,278	Lleison Martinez	4,565	Roger Fung	2,037	Erna Gasanin	1,178	Anthony Wolf	757
Matthew Parks	13,187	Michael Mandella	4,488	Matthew Turnquist	2,010	Benjamin Omega	1,170	Catherine Minor	756
Stephen Jubrey	13,132	Karen Gagarin	4,423	Val Aiono	2,003	David Nham	1,160	Steven Cox	747
Michael Romeo	12,903	Evan Holzhauser	4,389	Ofa Tupouniua	1,992	Richard Sprigg	1,124	Kirk Waters	743
Bobby Gujral	12,185	Ronnell Burns	4,147	Allen Nelson	1,991	Bryon Welch	1,105	Richard Waite	736
Marisa Willgruber	12,125	Troy Plummer	4,111	Zachary Hart	1,932	Baylee Burrowes	1,093	Corey Bryant	734
Hal Herman	11,802	Jonathan Emura	4,000	Emmanuel Villasenor	1,898	David Moir	1,091	Brian Welsh	721
Matthew Diulus	11,736	John Serrano	3,994	Scott Kim	1,898	Raymond Angeles	1,085	Jeremiah Arellano	720
Darron Hacker	10,964	Ronald Starr	3,860	Leslie Ellis	1,897	Debra Hunter	1,073	Holly Cook	719
Theresa Setefano	10,777	Jarred Sykes	3,844	Kilisimasi Segal	1,876	Ronald Rennich	1,070	Mele Tuitupou	714
Levar Morgan	10,664	Charles Mickens	3,843	Humberto Quintero	1,871	Souleymane Bah	1,068	Rodney Ward	687
Evan Wicklund	10,140	Ronald Trombetta	3,831	Aaron Parks	1,840	Travis Picklesimer	1,062	Keni Patterson	681
Nicholas Engrav	10,057	Asa Davis	3,801	Alberto Alcala	1,813	Marino Baca	1,060	Matthew Melhorn	680
Harmandus Buckle	9,579	Sione Aholoka	3,646	I-Perfection Harris	1,811	Derron Alexander	1,058	Curt Snow	673
Byron Paz	9,544	Daniel Bauer	3,552	Rachel Bryson	1,790	Roger Weisman	1,053	Richard Johnson	659
Robert Kanaan	9,517	Joshua Goodman	3,480	Ivana Ofakineiafu	1,763	Florist Vaki	1,049	Michael Matteo	651
Haoyu Xu	8,713	Peter Chung	3,453	Viliamu Pula	1,744	David Livingston	1,047	Christopher Hintz	644
Kraig Jilge	8,630	Jessica Wilhite	3,405	Zbigniew Stankiewicz	1,733	George Baumberger	1,044	Matthew Cosic	641
Juan Cardona	8,553	Luay Ghawi	3,399	David Iriye	1,705	Tiffany Curley	1,041	Dennis Hooper	640
Doreen Ryan-Foti	8,485	Sosefo Petelo	3,392	Raymond Risucci	1,692	Erik Graham	1,028	Matthew Isom	632
Karen McQuoid	8,464	Tracy Haden	3,362	Justin Smith	1,669	Clovis Chan	1,023	Marco Aguilar	620
Richard Correa	7,919	Christopher Jordan	3,333	Richard Nicholson	1,651	Bradley Gray	1,001	Greg Stewart	611
Mark Corkrean	7,714	Alex Hernandez	3,321	Natalie Soboleva	1,644	Erik Boyd	996	Jonathan MacLennan	610
Thomas A Vena	7,663	David Wang	3,314	Norman Candelore	1,635	Daniel Toshner	985	Sergio Colichesi	604
Casey Kunash	7,163	Sara Welch	3,157	James Keefer	1,609	Jamie Solis	984	Karolina Debek	603
Caleb Douce	6,889	Barry Dillah	3,154	Daniel McQuoid	1,571	Sione Kanongataa	978	Timothy Watson	602
Henry Ingraham	6,804	Siupeli Tuitupou	3,035	Samantha Chui	1,555	James Moland	977	Luis Alvarez	594
Ryan Vopat	6,728	Christopher Chovanec	3,017	James Raymond	1,535	Natalie Wagner	952	Brent Arbour	594
Cara DeFiore	6,704	Mathew Mealey	2,945	Mark Danner	1,518	Vatapuia Vavau	938	Marko Jankovic	591
Maria Greene	6,685	Michael McIntosh	2,896	Afuiva Vaai	1,499	Georginna Thornhill	936	Hunter Houvener	590
Lucky Faaitiiti	6,460	Justin Sally	2,889	Cecilia Asopardo	1,476	Michael Phillips	927	Heather Gillham	586
Garret Kun	6,446	Jason Adamo	2,874	Rita Haidinger	1,471	Phillip Jenkins	921	Michael Benney	586
Yvonne Zarathustra	6,359	Andrew Bishop	2,854	Amosa Faamanu	1,466	Kyle Klipp	920	Steven King	582
Michael C Williams	6,236	Eric LaBossiere	2,838	Ryan Stenglein	1,460	Thomas Yarbrough	917	Gary Bell	579
Ala Awad	6,125	Volodymyr Derevyanyy	2,785	Matthew Willrodt	1,458	Josh Wheeler	885	Kyle Wrobel	570
Timothy Matteson	6,075	Sharif Grays	2,769	Andrew Dailey	1,453	Daniel Armstrong	877	Nicholas Patterson	568
Dmitriy Kagan	6,000	Mapa Vaki	2,768	Daniel Walton	1,452	Patrice Amador	865	Luciana Mosca	560
Ryan Neel	5,956	Mack Doby	2,677	William Parmeter	1,411	Lynn Parker	865	Andrew Coleman	560
						Nasr Quadri	860	Jeanette Lancaster	559
						Ryan Bisanz	855	John Franklin	552
						Tevita Tupouniua	854	Charles Steele	549
						Arnold Paaleb	840	Kevin Holtz	547

Leadership Bonus

Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus
Konnor Wyly	\$547	Angel Arista	\$462	Jason Watson	\$385	Zachary Richardson	\$318	Jose Rodriguez	\$250
Maureen Brunet-Forchilli	536	Christopher Madsen	457	Ashley Kellett	381	Charles McMain	316	Steven Haberman	248
Lesina Ah Sue	534	Tupou Tavalea	449	Kanyarat Crosbie	366	Ariana Jones	311	Cherie Adams	245
Walter Powell	533	Lineti Kanongataa	446	Nic Iagulli	365	Brandon Owens	306	Michael Collins	245
Andre Bishop	533	Noel Ables	445	Dustin Henderscheid	361	Richard Lepis	302	Jude Bordeaux	243
Michael Taylor	532	Josephine Brown	444	Iran Zaranda	360	Jared Rivera	300	Mickenzie Linse	239
Mitch Duplantis	527	Beth Silvers	442	Ryan Leong	356	Bonnie Wiebe	298	Juan J de la Cruz	238
Cameron Cimino	522	Loretta Ekeroma	442	Jessica Santamarina	353	Tim Smith	293	David Bacon	234
Filipo Havili	521	Osaiasi Vaka	442	Alexander Dorey	353	Vaipou Vaoga	291	Lodean Glenn	234
Alan Silverman	520	Christopher Testa	440	Janine Rubinoff	351	Brandon Cooley	290	Justin Chaffee	233
Gretchen Crady	513	Kevin Murray	431	Clarence Boykins	350	Anita Ferris	285	Sale Papu	227
Vaaufiao Robertson	504	Larry Sale	429	Corwyn Boykins	348	Natalie Linker	283	Rasool Mutawakkil	223
Jonathan Rightler	503	Laie Kaufusi	426	Greg Schoenbacher	348	Fritznel Octave	280	Deanthony Hartman	223
Randall Cook	496	Seini Mafi	426	Barbara Corigliano	347	Robert Nolan	275	Deonna Fields	222
Violetta Goldman	495	Jovani Chappel	425	Patricia Weaver	346	James Hendon	273	Jack Keiderling	216
Charles Belt	484	Hyungjun Kae	423	Craig Baxter	345	Tevita Liutai	270	Ryan Reausaw	215
Jeffery Churchfield	478	DeMario Cooper	419	Kimberly Riley	343	Jamie Soberanes	269	Darcy Schrieber	214
Amanda Beyersdorff	474	Mark Stubblefield	412	Jonathan Santiago	340	Kelly Thrush	266	Matthew Byrnes	208
David Rockway	474	Cordell Key	398	Antonio Monica	335	Jesse Remby	266	Jennifer Strickling	207
Richard Henry	472	Preston Turner	395	Kelly Bunyard	332	Alex Gonzales	263	Ali Lutfi	205
Lawrence Smith	465	Faleseu Ieremia	388	Bianca Williams	322	Olga Tsymbal	255	David Hutchinson	203
Jake Yagjian	464	Brent Penno	388	Herman Fennell	320	Karl White	255	Moswen Taylor	202
Timothy Clark	462	Alice Price	386	Kenard Pinkston	318	Kelly Finnen	251		

Reinstatement Bonus

Total: \$63,747

Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus		
Sami Mogannam	\$4,360	Nicole Bailey	\$745	Earle Harris	\$497	Robert Kanaan	\$348	Katelyn Snyder	\$257
Steven Lucero	3,188	Erez Shabtay	742	Daniel Potilechio	490	Rodney Mori	348	Ardley Pierre	255
Earnest Loveless	2,070	Samantha Chui	738	Mitchell Look	477	Rigoberto Pedroza	346	Timothy Dawe	240
Lawrence Turk	1,849	James Larkin	702	Michael Manosca	476	Peter Kaplanis	335	Yeni Losano	236
Lance Martin	1,818	David Higa	677	Neal Mueller	475	Aaron Garcia	331	Jason Smith	232
John Bulecza	1,689	Michael Stearns	676	Jackie Alston	464	Robert Powers	321	Scott Cooper	232
Nicole Johns	1,652	Bernardo Lopez	670	Heidy Morataya	460	Lina Namu	319	Ewa Marinaccio	228
Nabil Spahi	1,625	James Allen	647	Linda Beshler	452	Benton Tong	318	Arthur Westergren	225
Ronald Rivera	1,571	James Jeffery	635	Bradley Weigand	422	Beth Snow	308	Terrence Asuncion	224
Jack Keiderling	1,371	Glyn Hurst	615	Nadezhda Vitchev	394	Christian Napiza	300	Rachael Garza	221
Richard Walus	1,059	Ryan Tucker	592	Elyse Koven	391	Carl Boldon	286	Daniel Bauer	219
Scott Patterson	1,044	Diane Carrion	574	Samson Adelufosi	368	Pamela Furuya	281	Sebastian Kazek	213
Lisa Sanders	958	James Palmes	537	Sonia Marin	365	Carmela Cannizzaro	279	Lorena Barriere	212
Ronald Friedlander	872	Anthony Leggett	529	Michael Perez	361	Olga Tsymbal	274	Deondrae Brown	209
Elizabeth VanDugteren	769	Christine Weatherspoon	520	Stacie La	360	Jason Wilkins	272	Max Quasem	206
Frank Kolligian	759	Thomas Sands	506	Joshua Goodman	355	Olaf Johnson	268	Dason Phaul	203
						Howard Dotson	263	Lisa Hensel	202
						Horace Johnson	263	Juana Martinez	202
						Robert Wilhelm	260		
						Lawrence Broniszewski	257		

World's Greatest Bonus

Total: \$1,545,244

Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus
Tone Munro	\$9,508	Maria Duarte	\$2,726	JoAnne Marks	\$2,169	Peter Kaplans	\$1,902
Rebecca Najlis	7,015	Eugene Kashkin	2,725	Maria Esposito	2,167	Antonina Carter	1,896
Omar Hashimi	5,452	Samvel Tigranyan	2,664	Aaron Haynes	2,153	Christine Augustus	1,891
Maria Rocha	5,144	Scott Davis	2,634	Jay Newsome	2,148	Ryan O'Malley	1,889
Viet Chung	5,006	Sally Wilson	2,614	Ronald Rivera	2,146	David Cowan	1,889
Michal Majewski	4,636	Benjamin Ainscough	2,606	Ricardo Quick	2,132	Amy Buskas	1,888
Ala Awad	4,345	Brock Lampee	2,604	Bridgette Scrivani	2,128	Timothy Cruise	1,884
Max Quasem	4,247	Jesse Remby	2,575	Bradley Kampmeier	2,122	Ramzy Sayyah	1,877
Erez Shabtay	4,233	Chad Davis	2,561	Scott Cooper	2,118	Sofia Villanueva	1,877
Omarh Torio	4,187	Ofa Pistor	2,548	William Parmeter	2,113	Mary Hallinan	1,876
Amanda Beyersdorff	4,035	Brian Welsh	2,508	Gregory VanSuch	2,112	Debra Hunter	1,874
Luciana Mosca	3,970	Joseph Debella	2,505	Diane Carrion	2,110	Dulce Jimenez	1,868
Terrence Asuncion	3,850	Anthony Mele	2,489	Scott Patterson	2,108	Cecilia Asopardo	1,866
Lily Tchen	3,849	Kalle Convery	2,484	Robert Simmen	2,096	Osaiaisi Vaka	1,851
Justin Germany	3,707	Deborah Parnell	2,468	Christian Napiza	2,093	Steven Sparkes	1,851
Kevin Ishikane	3,644	James Keefer	2,466	Justin Toland	2,092	Paul Eaton	1,848
Daniel Bauer	3,551	Michael Schumacher	2,456	Tibor Simon	2,089	Nicholas Walsh	1,847
Steve Marker	3,549	Brenton Betts	2,456	Eluerecia Guzman	2,088	Sandy Riley	1,841
Roghie Hassan Loo	3,517	Kanyarat Crosbie	2,433	Scott Pertus	2,087	Kevin Haines	1,833
Bruce Tan	3,424	Ross Ewen	2,429	Chen Wang	2,086	Nikki Crosby	1,828
Joey Kennedy	3,374	Scott Remmey	2,422	Joshua Lenix	2,078	Jesse Wise	1,828
Natain Stam	3,327	Jose Hernandez Camargo	2,417	Humberto Quintero	2,076	Derrick Coates	1,826
Ivana Ofakineiafu	3,320	Akbar Hosseini	2,415	Benjamin Luca	2,076	Stephen Jeung	1,822
David Tubbin	3,307	Kelly McDonald	2,404	Michael McGinnis	2,073	Diedre Sandbrook	1,819
Adam Kahn	3,306	Ritia Tokahere	2,402	Peter Hudousek	2,065	Mark Akler	1,817
Shahnaz Toloui	3,293	Bryant Hendley	2,389	Robert Drake	2,065	Derron Alexander	1,817
Cherri Xie	3,272	Peer Shmelzer-Moratin	2,385	Seiloni Filimochala	2,064	Toakase Paongo	1,805
Amy Shui	3,189	Larry Finch	2,382	Heather Hewitt	2,049	Dwayne Cameron	1,799
Robert Ulreich	3,147	Alanna Swenson	2,366	Marion Magat	2,048	Michael Jones	1,786
Jennifer Wehrle	3,126	Allan Munro	2,326	Calvanetta Franklin	2,042	Jong Song	1,785
Filipo Havili	3,081	David Ramirez	2,321	Kelly Ryan	2,038	Fehia Petelo	1,780
Sebastian Kazek	3,066	Robert Wilhelm	2,320	Daniel Bernard	2,032	Jared Cleckner	1,778
Michael Logue	3,065	Matthew Conrad	2,319	Brian Kuznesoff	2,029	George Pacunayan	1,777
Jun Ma	3,055	Steven Stensrud	2,269	Kenneth Greer	2,029	Raymon Reynolds	1,773
Alafou Tupuola	3,033	Ali Zaidi	2,269	Sebrena Cohen	2,007	Michael van Delft	1,772
Tevita Tupouniua	2,984	Elias Hazen	2,256	Samy Jacques	2,006	Antonio Bond	1,766
Samson Adelufosi	2,971	Majjargal Sulhbaatar	2,254	Christopher Weglarz	2,004	Stephen Archer	1,764
Ilona Patterson	2,964	Shirlene Benton	2,251	Mickenzie Linse	2,001	Felicia Price	1,763
David Livingston	2,949	Jeremy Engrav	2,249	Edward Atkinson	1,999	Oscar Flores-Najarro	1,759
Jodi Bohdal	2,928	Evan Wicklund	2,248	Daniel Potilechio	1,972	Orfeo Bertini	1,754
Matt Flores	2,922	Ian Coates	2,220	Alexander Dorey	1,971	Chantal Levy	1,753
Sandra Linse	2,910	Casey Sperzel	2,217	Nicholas Moore	1,971	Vakhtang Nazaryan	1,751
Daniel Posner	2,909	Kyle Wrobel	2,216	Randall Cook	1,970	Tia McCutcheon	1,749
Kristy Nguyen	2,861	Jayna Burks	2,207	Daniel Johnson	1,970	Wendy Ornelas	1,747
Amir Sedaghat	2,858	Poasi Maafu	2,205	Victor Rodos	1,970	Mary Kerehoma	1,740
Lora Beronja	2,826	Dustin Surace	2,202	Wayne Ranalli	1,970	Christopher McFoy	1,738
Samantha Chui	2,780	Chad Panzer	2,197	Etevis Hopoate	1,964	Thomas Yarbrough	1,736
Francois Telfort	2,773	Brody Baxter	2,190	Steven Edgell	1,958	Tupou Tapueluelu	1,733
Ed Olfert	2,766	Peng Zhou	2,185	Harold Cantillo	1,951	Lydia Lozano	1,729
Katie Massart	2,745	Nasr Quadri	2,183	Cherie Adams	1,942	Roger Weisman	1,725
Marcus Howard	2,744	Tiare Hubbard	2,176	Toni Curlin	1,927	Earnest Loveless	1,721
Mario Andres Chavez	2,736	Lesina Ah Sue	2,174	Elyse Koven	1,906	Chris Lussier	1,717
						Daisy Kwong	1,716
						Taupea Piliu	1,713
						Lamine Diakhate	1,712
						Gregory Hayman	1,703
						Daxa Patel	\$1,696
						Beau Springer	1,695
						Preeti Sahgal	1,693
						Angela Waller	1,692
						Ryan Fickert	1,689
						Denise Kendall	1,689
						Laaina Havea	1,689
						Douglas Zigby	1,687
						Shahab Mahdavinjad	1,683
						Alex Gonzales	1,680
						Charity Maggard	1,677
						Francisco Zarathustra	1,675
						Iryna Sushkova	1,675
						Kristi Vang	1,672
						Atta Saleh	1,671
						Rashaan Elam	1,670
						Loren Martinez	1,665
						Kenneth Ludwig	1,663
						Ron Pavon	1,660
						Mark Bleier	1,658
						Jacob Unger	1,655
						Erik Hulick	1,648
						James Smolen	1,646
						Stephanie Novel	1,639
						Graeme Orr	1,638
						David Fung	1,637
						Barbara Stillwell	1,633
						Danielle Cardello	1,632
						Cameron Severns	1,627
						David Miller	1,625
						Pamela Altman	1,620
						Alisha Armand	1,616
						Mark Neilson	1,615
						Rita Charles	1,611
						Erik Boyd	1,611
						Emily Wilson	1,610
						Derek Obringer	1,609
						Ransy Vazquez	1,607
						Jose Harb	1,606
						Denise Berrios	1,604
						Luke Urlacher	1,602
						Erich Mulzet	1,597
						Nic Iagulli	1,591
						Andrew Queen	1,590
						David Pena	1,590
						Veisia Fale	1,589
						Farhod Shamsiyev	1,588
						Isabel Pereira	1,587
						Lafi Papalii	1,586
						Senelinah Talamaivaio	1,586
						Rafael Spratling	1,586
						Kody Kramme	1,583
						Elsa Prado	1,578
						Johnathan Rekieta	1,573
						Julia Sigal	1,570
						Kayla Chavez	1,568

World's Greatest Bonus

Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus
Patrick Lesa	\$1,567	Alex Rozotto	\$1,402	Antonio Evans	\$1,276	Kelly Bunyard	\$1,169	Leigh Crainshaw	\$1,051
Charles Perkins	1,566	Katie Shugert	1,402	Benjamin Gowler	1,275	Natalie Soboleva	1,169	Casey Holley	1,049
Lou Utumapu	1,566	Janessa Morgan	1,397	Puna Pua	1,274	Rachel Bryson	1,168	Raquel Baldwin	1,049
Aaron Booth	1,563	Dione Simms	1,397	Heather Beals	1,267	Aimee Caudillo	1,166	Wilhelmina Ford	1,049
Diana Cavazos	1,558	Scott Florin	1,395	Luis Garibay	1,265	Kelly Hassert	1,160	Elizabeth Lo	1,047
Chena Blair	1,552	Amanda Zophin	1,394	Gabriel Feldmann	1,265	Nina Dolman	1,159	Thomas Tulowiecki	1,046
Avshalom Wolfshout	1,548	Leonard Muhammad	1,392	Gary Brown	1,262	Stacie La	1,151	Donna Trotta	1,045
Philip Walters	1,543	Maria Alcon	1,391	Gil Legarte	1,261	Sammar Miqbel	1,149	Andrew Hoopey	1,045
Israel Wizenfeld	1,541	Andrew Bayang	1,389	David Jackson	1,260	Ruben Soberanes	1,148	Justin Woods	1,041
Herivelto Pereira	1,541	Florist Vaki	1,389	Troy Masters	1,260	Krista Thieme	1,147	Steven Haberman	1,041
Ha Nguyen	1,536	Carissa Myers	1,384	Mikhail Matrakchine	1,259	Joshua Jenkins	1,143	David Gombkoto	1,040
Staci Meckler	1,536	Brian Morse	1,381	Joseph McCracken	1,257	Dawn Selden	1,135	Ruth Charlesworth	1,038
Brent Penno	1,532	Carl Smith	1,378	Steven Lucero	1,256	Lodean Glenn	1,133	Jerrold Milne	1,036
Kirk Waters	1,526	Bradley Gray	1,378	Lopini Maile	1,255	Carla Miller	1,133	Jamie Guzzo	1,034
Virginia Fallon	1,523	Rena Aubie	1,373	Alison Beal	1,255	Kari Jones	1,133	Alomkone Soundara	1,032
James Hendon	1,515	Breanna Newkirk	1,371	Sharif Grays	1,254	Lolinita Mauc	1,132	Rashon Howard	1,029
Jonathan Maust	1,509	Jason Smith	1,371	Carmelo DeCicco	1,246	Penny Reineck	1,130	Magdalena Franklin-Holmon	1,025
Paite Chan	1,503	Andrell Smith	1,367	Madaï Price	1,246	Joshua Phipps	1,129	Mark Bushor	1,023
Todd Engelson	1,502	Hector DelToro	1,367	Anthony Ogletree	1,240	Deonna Fields	1,125	Bradley Powell	1,023
Manarii Gauthier	1,502	Joey Sales	1,365	Matthew Cosic	1,240	Dominic Park	1,119	Falesu Ieremia	1,021
Kyle Johnson	1,497	Peter Kwiatkowski	1,357	Enrico Paredes	1,240	Elisha Konieczka	1,118	Akenese Ati	1,019
Talalelei Tanielu	1,496	Willie Hayden	1,355	William Pettengill	1,238	Astrid Cartagena	1,109	Jennifer Sullivan	1,019
Odilia Goulart	1,489	Jalaine Binas	1,354	Jasmine Boyd	1,238	Alta Adrien	1,107	Larry Riggs	1,015
Ryan Kissling	1,487	Josephine Brown	1,352	Linda Jackson	1,235	Matthew Hodge	1,107	Victor Vicario	1,015
Peter Kolzow	1,486	Jeremiah Arellano	1,351	Andre Hawthorne	1,235	Tiffany Rovinski	1,104	Brian Finney	1,015
Kira Stukes	1,483	Russell Morris	1,350	Matthew Girard	1,233	Mario Chavez Jr	1,104	Robert Cline	1,014
Robert Granzow	1,483	Tiffany Shim	1,349	Toby Price	1,229	Anthony McDonald	1,103	Lon Tidwell	1,014
Lynn Doolittle	1,483	Johna Ryan	1,346	Jian Wang	1,229	Iran Zaranda	1,101	Alvin Singh	1,010
Savanah Ekman	1,479	Travis Picklesimer	1,344	Lineti Kanongataa	1,228	Raymond Angeles	1,100	Brandon Smith	1,009
Maria Ramirez	1,478	Chad Hatfield	1,343	Michele Angelini	1,224	David Romfoe	1,100	Rob Speers	1,008
Joshua Merson	1,476	Robert Chun	1,341	Olga Tsybal	1,223	Derrick Seymour	1,095	Stone Etoni	1,007
Anthony Theriault	1,474	James May	1,339	Skyilar Brown	1,222	Jack Wang	1,094	Crystal Dickerson	1,003
Mardolin Tutai	1,473	Joshua Fritz	1,335	Chance Clauss	1,217	Zachary Richardson	1,093	John Geha	1,002
Joseph Geer	1,469	Mario Caston	1,330	Christina Guerrero	1,216	Jennifer Escobedo	1,091	Brian Mitchell	1,001
Fritznel Octave	1,466	Joshua Fosnight	1,325	Andre Bishop	1,209	Matthew Barrion	1,090	Michelle Hallett	999
Thomas Martin	1,459	Dustin Dunlap	1,324	Qjong Liang	1,208	Thomas Felicciardi	1,090	Valerie Cormier	997
Samantha Romano	1,458	Souleymane Bah	1,323	Prentiss Parker	1,201	Glenis King	1,088	Michael Goldston	996
Harry Kochi	1,443	Charles Burland	1,323	Connie Billingsley	1,199	Maureen Muchison	1,084	Felicia Black	994
Connie Reichard	1,440	Ryan Smith	1,321	Alberto Alcalá	1,199	Lori Dacyk	1,083	Melissa Losk	994
Michael Clemente	1,439	Lomitusi Patea	1,319	Larry Chick	1,199	Patrick Cagica	1,078	Maulupe Vakalahi	993
Jason Adamo	1,436	David Higa	1,318	Akesa Mau	1,198	Stephanie Kies	1,078	Lesieli Fangaloka	990
Tyler Stewart	1,433	Craig Steeves	1,316	Chad Powrozniak	1,196	Richard Carter	1,075	Sally Buchheimer	990
Jeremy Brill	1,433	Sarai Castanon	1,313	Zachary Ledyard	1,194	Tina Manase	1,073	Natasha Levandowski	989
Jonathan Tomko	1,424	Luis Alvarez	1,311	Carol Ornellas	1,189	Pelagio Silva	1,073	Tasha Tucker	988
Ricardo Ferrer	1,423	Karen Sessing	1,310	Svetlana Belkina	1,185	Arthur Westergren	1,073	Latanya Banks	987
Marcos Stroud	1,421	Dace Heislere	1,306	Markena Ward	1,184	Jennifer Sassenus	1,069	Edward Mosher	986
Scott Kosovan	1,421	Alpha Robinson	1,305	Richard Johnson	1,181	Kelly Haynes	1,067	Randolph Souliers	986
Bryan Peters	1,419	Thomas Craig	1,304	Kristan McConnell	1,178	Mounga Fifita	1,066	Bernardo Lopez	985
Evelyn Nkwenti	1,418	Bruce Viaje	1,303	Sean Lacroix	1,177	Tyler Stansell	1,063	Ceasalina Kiria	985
Bervina Lane	1,417	Sione Lolohea	1,303	Bernard Oliphant	1,177	Lily Richardson	1,062	Tracy Walkley	984
Richard Nypower	1,414	Jose Rubio	1,301	Ieremia Tapumanaia	1,175	Viliamu Pula	1,060	Mosese Kalekale	977
Johanna Bilbes	1,412	Jessica Tasky	1,300	Alexandra Graham	1,174	Michael Bagueer	1,057	Megan Elliott	975
Carleus Johnson	1,411	Benton Tong	1,297	Mercedes Ayala	1,173	Katherine Georgiou	1,057	Hans Wikle	974
Drew Stimmel	1,410	Howard Dotson	1,284	Robert Grills	1,173	Marcus Richardson	1,056	Ronald Wellman	968
Kasey Williamson	1,408	Andrea Mosley	1,283	Alan Rosen	1,172	Andrew Jaycox	1,055	Herman Fennell	966
Shannon Webb	1,406	Daniel Smith	1,279	Mapa Vaki	1,172	Cody Felder	1,052	Alexander Seropian	966

World's Greatest Bonus



Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus
Richard Luzaich	\$965	Brandon Kazuk	\$888	Robert Biser	\$821	Bijan Ghadiri	\$763	Jay Meyer	\$701
Kiria Ridgeland	965	Gerald Harris	886	Timothy Velky	821	Joseph Hedborn	762	James Buller	701
Silvia Vave	963	Erik Morgan	886	Marie Karaky	821	Brian Barnett	761	Borenga Taeka	699
Fineaso Mapusua	962	Andrew McQuade	885	Jose Rocha	820	Nacanieli Vunituraga	759	Albie Udom	699
Alanna Kidd	961	Meagan McCurdy	884	Tiffani Tavormina	820	Denice Copp	757	Marko Jankovic	698
Gail Arundale	959	Liana Lemke	882	Gary Lee	819	William Sparks	755	Albert Cooper	698
Lonor Guerrero	957	Dominique Bertoncini	882	Georginna Thornhill	819	Trauja Purifoy	755	Jamie Solis	697
Corey Neff	956	Jovani Chappel	881	Alexandro Sforza	818	Brian Sundberg	754	Ungatea Makamocafi	697
Jared Durham	955	Anne-Marie Edmonds	880	Jose Carvajal	816	Gary Calley	754	Bridgette Johnson	696
Joseph Cugliari	955	Kari Puchovich	879	Kevin Murray	816	Lucan Schmidt	750	Enisila Lotaki	695
James Uselton	954	Aurora Arevalo	879	Alison King	816	Joaquin Santos	750	Celia Reynolds	692
Brandon Overlie	950	Carlos Lemus	878	Latu Taufui	812	Adam Azril	749	Earl Gibson	692
John Setu	948	Jonathan Torres	878	Tiffany Rintone	811	Julio Gallardo	748	Derek Wiens	691
Emil Mohareb	947	Harold Robertson	877	Christopher Williams	810	Violetta Goldman	746	Sabrina Thompson	689
Mallory Hasemann	946	Clayton Herron	876	Shiwa Hollingsworth	810	Jorge Zepeda	746	Agatha Safford	689
Adam Huck	945	James Berrocal	874	Michael Phillips	807	Courtney Griffith	744	Lila Madrigal	689
William Caraway	945	Ardalan Pourvali	873	Ricardo Subero	807	Lumafale Sila	743	Kevin Orcutt	688
Tutaeava Kiria	945	Dewey Lewis	873	Adam Bruno	806	Blake Williams	743	Peter Gelopulos	688
Meleane Vaka	944	Monica Beard-Jubert	871	Daniel Pally	803	Charles Belt	742	Crystal Reeves	686
Salesi Hafoka	941	Mark Hackworth	870	Stephan Williams	802	Vincent Sims	740	Manuel Chavez	684
Joseph Vallone	941	Thomas Davis	865	Adelfa Parinas	801	Joshua Knepp	738	Kerrie Deragon	684
Tracy LePore	938	Jason Lassic	863	Bradley Ward	798	Jonathan T Owen	737	Michael Perkins	684
Michael DeLutri	933	Jorell Washington	863	Nadezhda Vitchev	798	Rebecca McCloud	736	John Reed	683
Amber LeMasters	932	Al-Karim Walji	863	Sean McArdle	797	Djenabou Diallo	736	Melanie Hutchison	682
Va Moua	931	Jordan Freeman	861	Jim Berry	793	Jonathan Santiago	731	Lalitha Janardhanan	680
Ryan Kiley	929	Kenneth Hudgins	860	Donna Adams	791	Amanda Pei	728	Angeline Kasinski	676
Eric Trautloff	928	Andrew Helgeson	856	Zbigniew Stankiewicz	787	Timothy Sallee	728	Robert Stiles	673
Cassandra Ference	928	Bobby Szwaja	855	Robert Boehm	785	Mele Kaivaha	725	Richard Gauvin	671
Corinne Wint	925	Michael Benney	853	Abby Weaver	784	Feroz Rahman	724	Elizabeth Harbert	671
Jennifer Leighton	924	Jack Anderson	850	Sheryce Sheppard-Harper	783	Brett Bryner	724	Norman Lew	671
Gregory Gagne	921	Matt Sklarz	849	Katelyn Snyder	783	Richard Stevens	724	Aaron Parks	670
Tavita Tuave	921	Kelly Finnen	849	Zulfikar Bhukera	783	Jimmy Tchen	724	Corey Lavigne	668
Carmela Pellen	920	Anita Ferris	849	Carly Ferraro	783	Brian Balfour	724	Deborah Smith	667
Kelly Cousins	920	Jenny McCauley	848	Ofa Siasau	783	Brittany Ferris	724	Kehaunani Aviles	667
May Desrochers	919	Brandon Owens	847	Jason Miller	780	Bianca Williams	721	Charles Holgate	666
Carissa Williams	916	Kumeroa Tumarae	845	Shawn Wood	780	Liliya Hrabar	720	Gregory Engrav	664
Mario Nunez	908	David Garbarskiy	843	Clint Stockton	779	Lindsay Cain	720	Melonie Riley	663
Tanai Nanai	907	David Guzman	843	Michael McGrue	778	Patrick Parisi	719	Nadine McSorley	663
Lawrence Hauck	907	Keith Spivey	842	Mele Tuitupou	777	Philip Abramovitz	718	Jordan Abernathy	660
Christopher Kennedy	907	Elisapeta Moala	841	Marium Sherzai	777	Marvin Hester	717	Christopher Grunditz	657
Dainelle Whitman	906	Pamela Bromley	841	Anthony Vuolo	777	Jonathan MacLennan	716	Joshua Olin	657
Leslie Ellis	906	Marc Whoriskey	840	Duane Robertson	777	Jason Wilkins	716	Rika Ikeda	654
Maria Diringer	903	Gessiel Gutierrez	838	Patricia Pousini	776	Spencer Layton	715	Anthony Harris	654
Monica Murray	902	Eddy Hauff	834	Liridon Pervizi	776	Jodiann Pousini	713	Lee Jeffers	652
Tivona Whiting	901	Sonia Marin	834	Emily Braswell	775	Beth Wiese	712	Val Aiono	652
Nathaniel Tardif	900	Nicole Johnson	832	Benjamin Kingsbury	775	Lynn Parker	712	Michael McKibben	649
Laura Pasquale	899	Jacqueline McHugh	831	Sione Aholoka	773	Cecil Johnson	711	Ronald Rennich	648
Eric Rockmore	898	Loren Newton	829	Tevita Taumoeanga	772	Toni Rhodes	710	Rodney Walls	648
Robin Rae	897	Amandeep Gill	828	Charles Matheson	770	Allison Bankowski	708	Arthur Golden	648
Robert Sullivan	897	Ashley Yates	828	Stephon Harris	769	Twanna Tucker	708	Phillip Garvin	647
Teo Underhill	896	Dustin Dunbar	827	Steven Ross	768	Reynolds Akuamo	707	Roberta Mydonick	646
Tokilupe Mausia	895	Beth Silvers	827	Kathryn Tracy	768	Araksya Shahinya	706	Cathie Hill	645
Ana Cobo	894	Troy Plummer	825	Ryan Stenglein	768	Kathryn Newman	705	Levi Stearns	644
Bryan Czajkowski	894	Ellah Vaziri	825	Rodney Mori	765	Carl Hampton	704	Lauren Malott	643
Mele Toutai	891	Jon Cavanaugh	822	Tyler Dean	765	Margaret Silva	704	Latisha Gholar	643
Katie Strong	889	Jorge Guerra	821	Malia Luani	764	Troy Tripp	703	Devin Dingey	642

World's Greatest Bonus



Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus
Erin Moyer	\$642	Brandi Hershey	\$586	Chelsea Scott	\$547	Michael C Brown	\$495	Benedict Maez	\$443
Irene Johnson-Bullock	639	Michael Lach	584	Cheyne Handa	544	Lisa Wood	494	Joel Creachbaum	443
Rovie Vanhtha	639	Kyle Soltesz	583	David Elliott	544	Luan Hajnaj	494	George Rosicky	443
Asenaca Chute	639	Vienna Liaina	583	John Sparby	542	Salevao Robertson	494	Mark Boley	442
Michael Lindsey	638	Nathan Taylor	581	Anovale Solomona	542	Derrick Martinez	492	Hannah Welfling	442
Dustin Edgell	637	Ran Yi	581	Janice Croft	541	Kelly Thrush	491	Lisa Thaves	441
Chenyn Allen	637	Marin Pasalich	581	Nanette Clay	540	Rebecca Birdwell	491	Thristan Cooke	440
Deanthony Hartman	636	Paramjit Sangha	579	Christopher McNamee	540	Michael Robinson	491	Scott Streeter	440
Clarence Boykins	636	Jennifer Kinder	578	Angel Arista	540	Michael Busher	491	Andrew Schmitt	438
Frank Buffington	633	Carlos Rodriguez	577	Tyler Zemenchik	538	Baylee Burrowes	488	Candy Neuman	438
Jeffrey Maher	632	Abdilmajid Ibrahim	577	Ted Kolby	538	James Green	486	Albert Lau	438
Michael Burningham	631	Gail Curran	577	Kyna Thomas	537	Garreth Smith	486	Lavon Boyd	437
Sandra Mancia	631	Lorette Hines	576	Larry Mills	536	Melissa Schroeder	485	Jonathan Revere	437
Dinwall Brown	629	Mario Meza	576	Darrell Asbell	536	Thor Knutson	484	Karen Barbour	436
Lasalosi Vea	629	Eric Powell	573	Joshua Goodman	533	Carmen Ojikutu	484	Kayla Vaughn	436
Elizabeth Robertson	628	Kalina Janik	572	Joriathan Thomas	532	Julia Misluk	483	Marc Salvaggi	436
Robert Nolan	628	Andrew Bishop	571	Robert Grossman	531	Tupou Uele	482	Amelia Kaufusi	436
Judith McLaren	627	Angeles Ordas	571	Barry Varbel	529	Thomas Carey	480	Timothy Watson	435
Shane Vercher	626	Cameron MacCall	569	David Weden	529	Aiman Mousa	477	Iosepo Davobalavu	435
Luis Hernandez	625	Jonathan Steinbrunner	568	Richard Henry	526	Holly Cook	477	Cody Terrell	435
Zachary Hart	625	Doris Garrett	567	Ilemaile Finau	525	Stephen Moore	477	Katherine Pence	434
David Allen	624	Julie Wells	567	Shirley Chacon	525	Kimberly Mussich	476	Andrea Barenholtz	432
Olukushe Mason	622	Lisa Kahan	563	Bianni Mafileo	524	Charles Kincaid	476	Sebastian Klewicki	432
Demetrios Tsimis	621	Raymond Risucci	563	Kevin Picard	524	John Stankoski	474	Justin Dugan	431
Christopher Butcher	620	Jessica Santamarina	563	Vivian Greer	523	Catherine Minor	473	Carla Halliday	431
Mitchell Tempo	619	Frances Tamehana	562	Mark Peters	523	Laura Avina	473	Brittaney Caldwell	430
Cheryl Ford	619	John Ophals	562	Andrew Sunkin	522	Jeff Spanaus	473	Chin Long	430
Mark McFarlane	617	Tina Phongsavath	562	Diane Crawford	520	Samiuela Moonia	472	Sorana Blackfoot	429
Jennifer Perez	616	Wayne Lee	561	Russell Trujillo	520	Troy Lewis	471	Anne Royce	425
Kalolaine Latuhoi	615	Karolina Debek	560	Jacqueline Reim	518	Beverly Smith	470	Chrishon Marshall	425
Stephen Cox	613	Brian Lisula	560	Michael Sadallah	517	David Hutchinson	470	Victor Northern	423
Cordell Key	612	David Henderson	559	Emily Youngpeter	517	Moli Taufuou	469	Melody Harrison	421
Joshua Williams	612	Gursandeep Boparai	559	Rebekah McCullough	516	Edward Courier	468	Ricardo Marfori	420
Theresa Bellajaro	612	Richard Davis	558	John Passi	515	Oliverliski Murphy	468	Richard Bloom	419
Ane Vea	610	Thomas Harris	558	Ana Havea	515	Nathan Champneys	466	Amy Theusch	419
Ryan Saridakis	609	Michael Sanders	557	Gregory Hughes	513	Jeffrey Shute	463	James Senior	417
Mack Doby	605	Trevor Mayer	556	Mitch Duplantis	513	Johanna Handa	462	Lori Jones	416
Thomas Strain	605	Ricardo Lopez	556	Epenisa Taufu	512	Dian Brown	461	Janice Horslin	413
Michael Powell	605	Kenard Pinkston	555	Lester Evans	510	Sarah Jones	460	Salvatore D'Alessandro	413
Leary Andrews	604	Bryon Welch	554	Rory Crockford	509	Mark Gagnier	458	Cornel Hendriks	412
Tommy Champlin	602	Jay Minke	554	Antonio Monica	508	Paavo Cymanow	458	John Palmieri	412
Arnold Iacoviello	601	Keith Litterst	553	Rosendo Stoiloff-Alvarez	508	Gordon Mayfield	458	Netina Manuao	412
Arinx Francois	601	Fololeni Hansen	553	Erica Branch	508	Joseph Zernell	456	Gilbert Padilla	412
Ryan Reausaw	600	Gabriel Manzo	552	Jarvis Lawson	507	Patrick O'Brien	456	Alisa Milne	411
Aniva Epati	596	John Reeves	552	Alexander Worsfold	506	Chad Potts	455	Deanna Hernandez	410
Newman Hoverd	595	William Seal	551	Keith Thomas	506	Richard Foster	455	Cheryl Piper	410
Kandra Janzen	593	Nancy Myers	551	Mohamed Tawfik	506	Gretchen Crady	454	Dennis Ward	410
Kristopher Poelman	592	Jesse Martin	550	Anthony Tomihama	505	David Long	454	Lee van Delft	410
Elaine Kulawiak	592	Steven Bast	550	Zachary Santino	503	Steven Gladin	454	Darlyn Hansen	410
Corwyn Boykins	592	Paul Harmer	549	Arnold Freedman	503	Mark Gorman	454	Doris Aguilar	409
Jason Fuller	591	Kristi Jones	549	Mike Hudnall	502	Janine Rubinoff	449	Teuranga Waikai	409
Dennis Gilpin	590	Lotiola Guttenbeil	549	Phillip Kogel	501	Linda Connolly	448	Darcy Schrieber	409
Sylvester Mba	589	Glyn Hurst	549	Lusi Faaiuso	500	Elizabeth Wells	446	Sosefo Petelo	408
Theresa McCollum	589	Benjamin Scott	548	Julian Frost	497	George Noujaim	445	Angela Donoghue	408
Bomanshaw Sanjana	588	Sharille Buoy	548	Dale Meyer	497	Jewls Keene	445	Jacob Bscherer	407
Shawn Young	588	David Bacon	547	Daniel Toshner	495	Donald Wold	445	Richard Lyddon	407

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Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus
Joseph Cahill	\$406	Heather Gillham	\$376	Brett Franklin	\$343	Brian Myers	\$313	Dorian Brown	\$286
Billy Wilder	406	Adam Lomprey	375	Shawn Benson	343	Johnathan O'Grady	312	Joanne Novack	286
Amy Mayer	406	Daniel Sweeney	375	Katherine Fallon	342	Lucyna Ostrzycki	312	Brandon Bierman	286
Richard Sprigg	405	William Meyer	374	Jessica Ponton	341	Kastin Carpenter	312	Donna Blevins	286
Bret Green	405	Christine Curran	373	Avram Pinto	341	Chinenye Oparah	311	Frieda Jenkins	286
Sarah Strain	405	Marvin Chalwe	373	Roland Vegiard	341	Yvette Nunez	310	Nicole Gregory	286
Jamie Longolucco	405	Carmelita Oroasco	373	Jesus Machado	340	Gregory Johnson	310	Jeffery Churchfield	285
Christopher Barlow	403	Daniel Walton	373	Gustavo Ravelo	340	Sokopeti Manulaiatea	310	Kelvin Ashmead	285
Caitlin Gray	402	Arnold Pacleb	372	Anaise Moonia	339	Michelle Bell	308	Joseph Falzone	284
Cathy Thompson	402	Abolfazl Mohammadi	371	Sonya Williams	339	Ashley Wenning	306	Whaitemangai Reti	284
Dick Nakatani	400	Crystal Lynch	371	Marshall Miller	338	Patricia Longenecker	305	Khurram Chohan	284
Mary-Joyce Sheehan	399	Cheryl Griffiths	369	Katelyn Lombardo	338	David Saez	305	Sean Conway	283
Josh Schwab	398	Jeron Haley	368	Ted Lines	338	Tefuli Sale	305	Cedric Heath	282
Henry Ingraham	398	Avineshwar Kumar	367	Allen Brown	338	Darryl Graham	304	Patrick Robitaille	282
James Cliff	398	Kenneth Johnson	367	Justin Wilson	337	Michelle Arseneau	304	Matt Moore	282
Dominic Ambe	396	Philip Gniazdoski	366	Luis Bagundo	337	Seth Holmberg	304	David Caraway	281
William Radcliffe	395	Yanique Johnson	366	Naora Bendov	336	Derek Nagy	304	Alice Price	281
Paul Milheron	395	Matthew Ficarra	365	Hunter Houvener	335	Brian Culp	304	Wanda Draughon	281
Harbir Chahal	392	Lawrence Broniszewski	364	Jessica Moore	335	Jarrod Hardeman	303	Deborah Stramaglio	280
Todd Langland	391	Travis Vandeberghe	363	Michael Brown	335	Fetongi Finau	302	Matthew Jensen	279
Justin Walsh	391	Michelle Espinal	363	Qing Yuan	335	Michael McJunkins	302	Michael Venere	278
Daryl Williams	391	Mary Kuva	362	Imeleta Palmer	331	Rajeev Arora	301	Timothy Eames	278
Timothy O'Brian	391	Diane Martinez	362	Amie Doty	331	Jared Rivera	301	Amarildo Hajro	277
Tammera Simeona	390	Rocco Zagari	362	Daniel Hanson	331	Shanel Davenport	301	Norma Garcia	277
Mark DeFrancisco	390	Amr Shater	362	Juana Martinez	331	Sione Latuhoi	301	Gordon Mooc	277
Steven Truver	388	Judy Hassan	361	Timothy Coon	330	Abigail Lance	301	Matthew Heiligenthaler	277
Ross Rodrigues	388	Rolando Garcia	361	Emmanuel Villasenor	330	Scott Termini	300	Joseph Kunka	277
Dannen Verret	388	Huia Stone	361	Larry Elman	329	Billy Northington	299	Richard Cleveland	276
Beverly McKnight	387	John Tippett	361	Auzita Irani	328	Joseph Cornaggia	299	Teata Taratiera	276
Anthony Price	387	Christina Black	360	Serah James	327	Amber Washington	299	Victoria Watkins	276
Susana Latu	387	Matthew Cartwright	360	Michael Awada	326	Nicole Smith	298	Frank Jendusa	276
Khristian Wicker	385	Mikaele Lotaki	360	Hank Gordon	326	Gregory Majovski	297	Barbara Geier	276
Tammy Lapierre	384	Chelsie Taylor	360	Steven Harris	325	Peter Cossavella	296	Phillip Rigoli	275
Michael Boylan	384	Keith J Hoffman	359	Elwood Clark	324	Andriy Lizoqubenko	296	Nicholas Spirito	275
Oleg Stepanov	384	Annalynn Macugay	359	Christopher Vanderveld	323	Moswen Taylor	295	William Bair	274
Scott Davison	384	Maurice Baritz	357	Christopher Newman	323	Richard VanderMallie	295	Jordan Steinberg	273
Robert Windhausen	383	Darryl Edwards	356	Sally Saeni	323	Michael Copeland	295	Chanel Cunningham	272
Robert Dixon	381	Ariana Jones	353	Rosa Torres	323	Cumhur Gulel	295	Jimmy Pena	271
Malvina Jones	381	Vosailangi Sikalu	352	Thomas McElwee	321	Alexander Daskalakis	294	Heilala Mafi	270
Brian Moldenhauer	381	Manuel Wiley	352	Kimberly Alston	321	Melanie Permaul	294	Ricardo Grandt	270
Carmen Buffin	381	Christina Gross	350	Ryan Marshall	320	Michelle Rebernik	291	Tony Nguyen	269
James Walsh	381	Frank Kyvernitis	349	Tom Morrell	319	Nicholas Frankovich	291	Lorena Barriere	269
Eric Ebbitt	381	Dan Nebraska	348	Vashneel Singh	319	Greg Shaver	291	Daniel Stramaglio	268
Jenna Maxwell	380	Amy Croff	348	Michael T Thompson	318	Gary Paluzzi	291	Anthony Cruz	268
Kolotina Lotoaniu	380	Jennifer Zeak	348	Jordan Carlson	317	Jonathan Hadley	290	Melissa Rodriguez	268
Jackie Alston	380	Minh Phung	348	Sharon Brenner	317	Brian Fitzwater	290	Jennifer Maki	267
Kevin Laffeur	379	Phillip Veal	348	Aloisia Paongo	317	Mark Allen	290	Iupeli Taufilo	267
David Blake	378	Dexter Phillip	348	John Siitonen	317	Arslan Levi	289	Keoniuilama Ramento	266
Sanjiv Shah	378	Candice Rezzo	348	Angelika Vassilieva	316	Jeffrey Nice	289	Meakie Grice	266
Raymond Hatten	378	Richard Dyer	347	Nicholas Ohlroggen	316	Angela Kerr	289	Kouassi Appiah	266
Brian Dobbs	377	Rebecca Willis	347	Sione Ika	315	Sonia Campbell-Howell	289	Kyle Marshall	265
Joseph Krahn	377	Sharmila Lapana	347	Leleai Vaivai	315	Seini Mafi	288	Philip Roffi	264
Mario DePinto	377	Brian Wolchok	347	Gary Smith	315	Sarai Josefa	288	Marica Roudon	264
Christopher Keller	377	Alexander Guterres	346	Brian Jerome	314	Daniel Jones	288	Jennifer Schofield	264
Nicole Gosselin	376	Kevin Appasamy	345	Stanley Smith	314	Sergio Colichesi	287	Jason South	263
Henry Gnov	376	Chandee Thorburn	344	Rebecca Allbaugh	314	Marlon Southall	287	Loretta Ekeroma	262

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Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus
Denis Olujic	\$262	Salote Sanalio	\$242	William Gordon	\$222	Raymond Taylor	\$202
Daymond Gaiter	262	Michael Archibald	241	Angela Wray	221	Philip Currie	202
Jessica Green	261	Cassandra Willis	241	Brenda Jackson	221	Jennifer Clark	202
Seandre Vinson	261	Roger Neal	240	Mariflor Domingo	221	Catherine Wilkie	202
Andrew Coleman	261	Josh Wheeler	240	Keith Blackston	220	Michael Johansen	202
Felix Domingo	260	Nelson Egadu	240	Raishaun Stover	220	Todd O'Neill	201
Veisiale Finau	260	Patton Vellance	240	Devin Phillips	220	Lee Rodriguez	201
Pamela Furuya	258	Eric LaBossiere	240	Miguel Cotrina	220	Allen Swackhamer	201
Bronta Chapman	258	Robert Cordes	239	Robert Crowe	220	Dustin Gaunt	201
Samuel Togar	258	Timothy Kramarenko	239	Krystal Thorner	220	Kim Clark	200
Robert Black	258	Derrick Campbell	239	Sina Sua	219	Timothy Attleson	200
Dennis O'Neill	258	Irma Garate	239	Carmen Tuhua	219	Andrew Aaron	200
Kirk Kennedy	258	Susan Bergh	238	Malachi Lance	219	James Moland	200
Jinzhou Zhao	258	Alejandro Soto	237	Gregory McMeckan	218		
Dane Mitich	258	Laura Fisk	237	Mary Ann Gaelic	218		
Joseph Ferris	258	Patrick Bush	236	Sharon Englert	217		
Raymond Yen	257	Dominic Bavaro	236	Matthew Hobbs	217		
Benjamin Omega	257	Juan Cordova	236	Roberta Saley	217		
Nicholas Williams	256	Kamaya Miller	235	Rhonda Shaffer	216		
Michael Rendon	256	Jeremy Broumpton	235	Tenna Lewis-Torraca	216		
Sara Jacobs	256	Christen Biordi	235	Ronald Votral	216		
Michael Hobrock	255	Chennel Idlet	235	Ronald Brown	216		
Brian Hutchings	254	Bobbi Wiatr	235	Lisa Huntley	216		
Kyle Taylor	254	Patricia Jones	235	Blair Anderson	216		
Deborah Garrett	254	Lenore Rangi	235	Traci Murphree	215		
Paul Snyder	253	Brooke Whitesell	234	Todd Silver	214		
Sean Woods	253	Simoa Ariff	234	Meneluo Perakis	214		
Oscar Gonzalez	253	Nicolas Ullmann	234	Kyle Kellander	212		
Dennis Hooper	253	Saula Laula	234	Timothy Dawe	211		
Daniel DeCosta	252	Michael Howell	233	Paul Paris	211		
Gleshan Piumpathy	252	Konnor Wyly	233	John Padula	211		
Paul Pakenham	251	Linda Byas	233	Timothy Nolan	211		
Andrea Yee	251	Theresa Jordan	232	Jessica Dean	210		
Sherry Wells	251	Randy Bastien	232	Lopiani Papau	210		
Marini Seiuli	250	Juliann Bliefnick	232	Alexander Keats	210		
Jay King	250	Nicole Marchand	231	Darrell Thompson	209		
George Sparks	250	Cory Liles	231	Sophie Portillo	209		
Pelenatete Lamsam	248	Phillip Jenkins	231	Rocio Price	209		
Savannah Johnson	248	Marcus Maddox	231	Nicholas Falco	209		
Ewa Marinaccio	248	Daniel Conrado	230	Liongi Kaitapu	209		
Ma Bernadas	247	Julian Brown	230	Nancy Driver	208		
Kiel Camken	247	Michael Grollimund	230	Ashley-Rose Macrae	208		
Elizabeth Hodgson	246	Valter Varderesian	230	Sheree Riskey-Aragon	208		
Felipe Sifuentes	246	William Wyant	229	Shawnta Golliday	208		
Fabiola Quintero	246	Rasool Mutawakkil	229	Arlene Grosso	208		
Paul Smoley	246	Iveraldo Gutierrez	228	Kristen Duncan	207		
Robert Werth	245	Domani Sanders	228	Nathan Davis	206		
Theodore Petersen	244	Michael Gapastione	227	Daniel Tevlin	206		
Reuben Sanchez	244	David Falcucci	227	Robert Hamilton	206		
Thomas Bonner	244	Monique Cloutier	226	Giancarlo Altube	206		
Jonathan Drove	244	Anoni Taefu	225	Jessica Lewis	205		
John Smith	243	Alison Allen	225	Ricardo Garavito	205		
Nate Waldmiller	243	Luis Nieves	224	Paul Burrows	204		
David Ocasio	242	Scott Smith	224	Iva Mariner	204		
Janice Moseychuck	242	Anthony Balloutine	223	Frederick Hyde	203		
Larry Sale	242	Anna Pope	223	David M McDonald	203		